

The Source

A weekly newsletter for members of the
Electronic Components Industry Association.



Wednesday, January 16, 2019

Upcoming Events

[Women in Electronics](#)

Various January Dates

[Southern Ohio](#), [Wisconsin](#),
[New England](#), [Dallas](#), [Chicago](#)

[University of Innovative
Distribution](#)

March 10-13, 2019

Indianapolis, IN

[EDS Summit](#)

May 7-10, 2019

Las Vegas, NV

[Weekly Economic Trends
National Association of
Manufacturers](#)

Chief economist Chad Moutray provides weekly analysis of key U.S. government economic data and manufacturing industry trends in the [01/14 Monday Economic Report](#).

Key Links

www.ecianow.org

www.eciaauthorized.com



Seven Companies Joined ECIA Last Quarter



ECIA MEMBER
Supporting The Authorized Channel

ECIA is pleased to welcome seven companies to its roster of prominent electronic component distributors, suppliers and manufacturers' reps.

From the component manufacturer sector STMicroelectronics, E-Switch, Inc. and NorComp have joined the organization.

From the distributor community, ECIA welcomes RSI, Inc. and March Electronics.

From the manufacturers' rep side, Thorson Rocky Mountain and Fusion Sourcing Group, Inc. have joined.

"ECIA continues to build its community of committed industry leaders who see the benefits of joining forces and tackling industry issues together," commented Bill Bradford, ECIA president and CEO. "We look forward to working with these dedicated companies to address common challenges and bring efficiencies to the authorized component supply chain."



Professional Development Training Opportunities

University of Innovative Distribution: Known worldwide for excellence in education since 1994, the University of Innovative Distribution ([UID](#)) is focused on the unique needs of the wholesale-distribution industry. UID is sponsored by the leading distribution trade associations, in cooperation with the Innovative Distribution Program at Purdue University. [Registration](#) is now open - and space sells out quickly. The hotel is near capacity so act now.

Sales Professional Training Camps by Don Buttrey: "[The Four Pillars of the Sales Profession](#)" offers 2-1/2 days of practical skills, tools and fundamental disciplines that are essential for sales professionals and a productive sales team. Choose from 4 different dates in 2019, hosted in Dayton, OH. [Registration](#) is now open.

Your ECIA membership provides you a discounted fee at registration.



EIA Standards Roundup



ECIA produces domestic and international standards through 13 Standards Committees and 13 US Technical Advisory Groups to the International Electrotechnical Commission. Membership on the Standards Committees is open to anyone with a material interest and many ECIA members participate in this important industry activity.

There are 2 upcoming Standards meetings:

March
5-6 [CE-2 Meeting: Orlando, FL](#) (Connectors & Sockets)

April
10-11 [Spring Standards Engineering Summit: Dunedin, FL](#)
(Passive Components, Soldering Technology and Automated Component Handling)

*Registration fees are \$45 for ECIA members; \$75 non-members.

Current projects under development:

- 5426 Review of IS-692 Ceramic Capacitor Qualification Specification
- 5433 EIA-364-120 Electrolytic Erosion Test Procedure for Electrical Connectors (new standard)
- 5436 EIA-979 RF Transmission Line and Connector Selection Guide (new standard)

In addition, all ANSI-level EIA standards are under a constant 5 year review process and the Committees are actively soliciting input, particularly from the "User" category. This typically includes, but is not limited to, OEMs, ODMs, Contract Manufacturers, and Electronics Distributors.

For more information about the ECIA Standards Program, please contact [Ed Mikoski Jr.](#), Vice-President of Standards and Technology or [Laura Donohoe](#), Manager of Standards and Technology.

Did You Know?

Hiring our Heroes Announces Q1 Hiring Events

HIRING OUR HEROES Is your company hiring? Meet veteran and military spouse candidates at an in-person hiring event, free to employers. Hiring Our Heroes schedules events across the country to make it easy for you to meet your next employee. Take advantage of their database to make a match with qualified candidates and visit their site for the nearest hiring event location. The "[Employer Roadmap](#)" provides a path to hiring and retaining veterans and military spouses. [Click here](#) to review hiring events in your area.