

# The Source

A weekly newsletter for members of the  
Electronic Components Industry Association.



Wednesday, March 6, 2019

## Upcoming Events

[University of Innovative  
Distribution](#)

**March 10-13, 2019**  
Indianapolis, IN

[Webinar: Skip Weisman:  
Creating a Championship  
Company Culture](#)

**March 29, 2019**  
2:00 PM EST

[EDS Summit](#)  
**May 7-10, 2019**  
Las Vegas, NV

[Weekly Economic Trends](#)  
[National Association of  
Manufacturers](#)

Chief economist Chad Moutray provides weekly analysis of key U.S. government economic data and manufacturing industry trends in the [03/04 Monday Economic Report](#).

## Key Links

[www.ecianow.org](http://www.ecianow.org)

[www.eciaauthorized.com](http://www.eciaauthorized.com)



## TPC Semi Industry Survey Shows Weakened Demand and Rising Inventories



TPC's February 2019 semi industry survey results suggest that we have yet to see the bottom as demand and bookings continue to weaken while inventories rise. [Click here](#) to download and review the complete report.

Technology Partners Consulting, (TPC) provides independent third party consulting to electronics suppliers and financial services firms. TPC provides ECIA with a monthly report on a market trends survey administered by Glenn Hitchcock, TPC founder and president. The report provides results from a survey sent to 20,000 electronic industry professionals across the globe to assess their expectations for order activity and inventory levels.

## Save the Date: March 29th, 2:00 P.M. Eastern Creating A Championship Company Culture by Skip Weisman



[Skip Weisman](#)

ECIA is pleased to present another in our series of webinars. Invest 45 minutes and discover how to shape your company's success and influence your team members. Help create the company culture that makes champs out of each of you - [register to attend](#).

Skip will explore how workplace conditions influence the attitudes, behaviors, and performance of employees. Learn how you can shape their success on the job and your company's success in recruiting, retaining, and replacing CHAMP team members.

[Take a very brief survey](#) to help our speaker fine tune his presentation to your needs.

Skip Weisman has been creating championship teams in work environments since 2002 after leaving his professional baseball career behind. Prior to 2002 Skip spent 16 years as a CEO for five different professional baseball franchises, affiliated with the Boston Red Sox, Cincinnati Reds, New York Mets, Seattle Mariners, Tampa Bay Rays, and Texas Rangers. His experience



provides the perfect perspective to help you build championship teams in your organization. [Register today!](#)

## IDEA Newsletter Available | The world view from International Distribution of Electronics Association



IDEA is a federation of component distribution trade associations from several major world countries committed to improving communications between member countries. Their newsletter provides reports covering Italy, France, UK, US, Germany, Austria, Switzerland and Nordic.

[February/March Newsletter](#)

Included in this latest newsletter:

- Georg Steinberger takes helm as President of IDEA
- Prop 65 Report
- IP control
- SPDEI awards presented to manufacturers
- Brexit update
- Bishop Report on acquisitions

### Did You Know?

Members Have Exclusive Opportunities to Participate on ECIA Committees

As an ECIA member, you have many opportunities to join ECIA committees based on your interests. Choose from [Statistics and Industry Data](#) to [EIA Standards](#) and [Global Industry Practices](#). Create new friendships and enhance your professional development all while making a positive impact in the industry.

[Click here](#) to learn more about the different committees and how to get involved. Get involved and increase your industry visibility. For general inquiries, please call ECIA at: 678-393- 9990. We want you to get involved!



**Keep Getting This Newsletter.** Don't let future editions of The Source go missing. Take a moment to add the new newsletter's address to your anti-spam white list: [ECIANews@ecianow.org](mailto:ECIANews@ecianow.org). If you're not sure how to do that, ask your administrator or ISP or check your anti-spam utility's documentation. Thanks.

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