

The Source

A weekly newsletter for members of the
Electronic Components Industry Association.



Wednesday, July 11, 2018

Upcoming Events

[Regional Series: Dallas/Ft. Worth](#)

August 7, 2018

Irving, TX

[Regional Series: Minneapolis](#)

October 2, 2018

Minneapolis, MN

[Executive Conference](#)

October 21-23, 2018

Chicago, IL

[Weekly Economic Trends](#)

[National Association of Manufacturers](#)

Chief economist Chad Moutray provides weekly analysis of key U.S. government economic data and manufacturing industry trends in the [Monday Economic Report](#).

This information is made available through ECIA's membership in NAM.

Key Links

www.ecianow.org

www.eciaauthorized.com



GSA Seeks Public Comment by July 20 on E-Commerce Portals

The U.S. General Services Administration (GSA) is seeking public comment from suppliers selling on commercial E-Commerce portals. As result of legislation enacted last year, GSA is working on a proof of concept for Federal government purchasing of products through e-commerce portals. Interested parties are invited to submit comments to the GSA by **July 20, 2018**.

The GSA is seeking comments in three specific areas: 1) product categories, 2) terms and conditions, and 3) program design. [Click here](#) for complete information.

ECIA believes that this may be an opportunity for distributor members to sell electronic components to the government through members' online portals. Consequently, distributors should review the request for information and consider submitting comments. If you submit comments, please share your comments with [ECIA](#).

ECIA Welcomes New Members in Q2

ECIA is pleased to welcome the following six companies to its roster of prominent electronic component distributors, suppliers and manufacturers' reps.

From the component manufacturer sector [Advanced Thermal Solutions, Inc.](#), [HED, Inc.](#), [Enconnex LLC](#), [N2Power](#), and [Positronic](#) have joined the organization recently.

From the distributor community, ECIA welcomes [Peerless Electronics Inc.](#)

"ECIA continues to build its community of committed industry leaders who see the benefits of joining forces and tackling industry issues together," commented Bill Bradford, ECIA president and CEO. "We look forward to working with these dedicated companies to address common challenges and bring efficiencies to the component supply chain."

Wall Street Journal Article Addresses MLCC Shortage

A recent article in the Wall Street Journal addressed the MLCC



shortage and its effect on electronics production: [read more](#).

Did You Know? Members Have Access to Unique Industry Statistics

ECIA collects a variety of industry statistics and provides members with exclusive reports:

- [Component lead times](#)
- [DTAM Electronic](#)
- [Component Sales Trends](#)
- [North America Sales and Booking Reports](#)
- [Global Sales and Bookings Reports](#)

Gain access to this industry data and more in the [Knowledge Center](#). Create your profile and log in at [My ECIA](#). Member companies that provide the data receive complete reports, others have access to Executive Summaries. Contact [Jim Bruorton](#) if you have an interest in increasing your company's participation.

Keep Getting This Newsletter. Don't let future editions of The Source go missing. Take a moment to add the newsletter's address to your anti-spam white list: ECIANews@ecianow.org. If you're not sure how to do that, ask your administrator or ISP or check your anti-spam utility's documentation. Thanks.

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