

# The Source

A weekly newsletter for members of the  
Electronic Components Industry Association.



Wednesday, September 12, 2018

## ECIA Welcomes New Rep Member

[Sigma Component Design Ltd.](#)  
Manufacturer's Rep

## Upcoming Events

[Regional Series: Minneapolis](#)  
**October 2, 2018**  
Minneapolis, MN

[Executive Conference](#)  
**October 21-23, 2018**  
Chicago, IL

[Weekly Economic Trends](#)  
[National Association of  
Manufacturers](#)

Chief economist Chad Moutray provides weekly analysis of key U.S. government economic data and manufacturing industry trends in the [Monday Economic Report](#).

This information is made available through ECIA's membership in NAM.

## Key Links

[www.ecianow.org](http://www.ecianow.org)

[www.eciaauthorized.com](http://www.eciaauthorized.com)



## 2018 Executive Conference | October 21 - 23 Industry Perspective by Avnet's Phil Gallagher



ECIA is pleased to announce that respected industry veteran, Phil Gallagher, will headline this year's 2018 Executive Conference October 21-23 at Loews Chicago O'Hare Hotel in Rosemont, IL. Gallagher is the global president for the electronic components business at Avnet. He leads the company's broadline distribution business with four regional presidents reporting to him -- spanning the Americas,

Europe and Asia. He also oversees supplier relationships, global procurement, and supply chain services. Gallagher's keynote presentation will focus on the opportunities as well as some of the challenges still facing the electronics distribution industry today.

The ECIA Executive Conference is the only conference where senior management teams from the electronics industry's leading companies - representing the entire supply chain - gather to understand and address cross-enterprise challenges. The conference has been a must-attend event for more than 30 years - there is no other event that offers an in-depth look at the electronics components industry and is as geared towards industry-specific education and fostering meaningful relationships across this section of the supply chain network.

[Register for the conference](#); [register for hotel accommodations](#).

## Bonus Luncheon Session



The newly formed non-profit association, [Women in Electronics](#) will offer a luncheon on Tuesday at 12:30 following the conference. Powered by women, the group represents the electronic components industry specifically.

Attendees will learn more about the organization, how to join and help shape the agenda for the next generation of women leaders. There is an option to register when you sign up for the Executive Conference, or use this [Luncheon-Only registration](#).



**ECIA Executive Conference**



**Regional Series: Minneapolis | October 2**  
**The State of Manufacturing in MN and What's New in IoT Market**



The final regional meeting of the year will focus on two areas of importance to ECIA members in Minnesota: manufacturing and IoT progress. Don't miss it - [register today!](#)

**Bob Kill**, president and CEO of Enterprise Minnesota will present data from his organization's tenth annual State of Manufacturing®, a comprehensive survey project sponsored by Enterprise Minnesota and its partners. **Scott Nelson**, Vice President of Product, Digi International will discuss the IoT market - what's new, where it's headed and what it means for increased sales of electronic components.

Thank you to the generous Regional Series Sponsors:



**Did You Know?**

ECIA Member Logo Identifies Your Company as a Leader in Fight Against Counterfeit Components



Log into [My ECIA](#) and visit the Member Resources page to access the ECIA Member logo.

An effective marketing tool to distinguish your company, it is a valuable asset that sets you apart as a company that cares about industry integrity. Use it on your website and printed materials. Please note that other ECIA logos should be deleted and replaced with this one.



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Electronic Components Industry Association | 310 Maxwell Road | Suite 200 | Alpharetta | GA | 30009