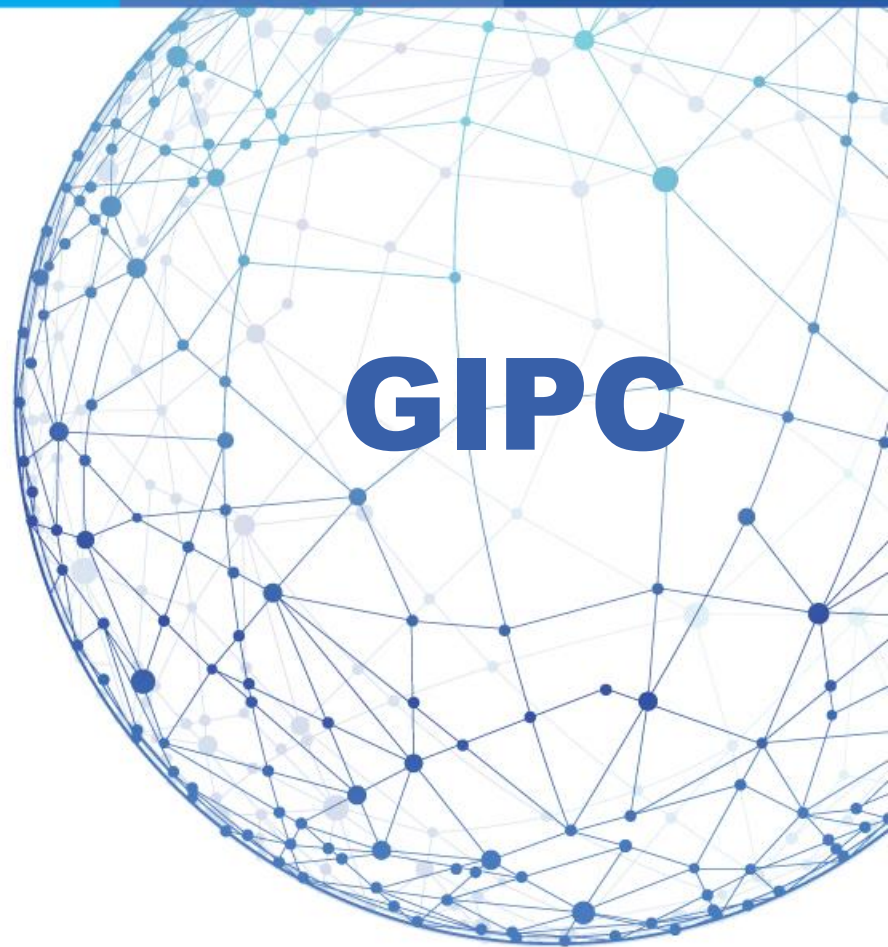


Cybersecurity

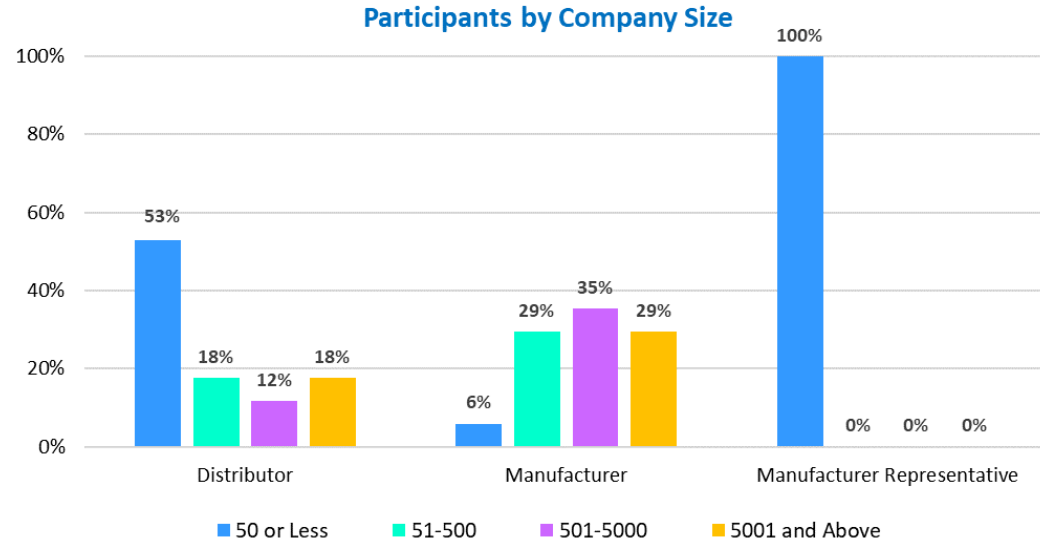
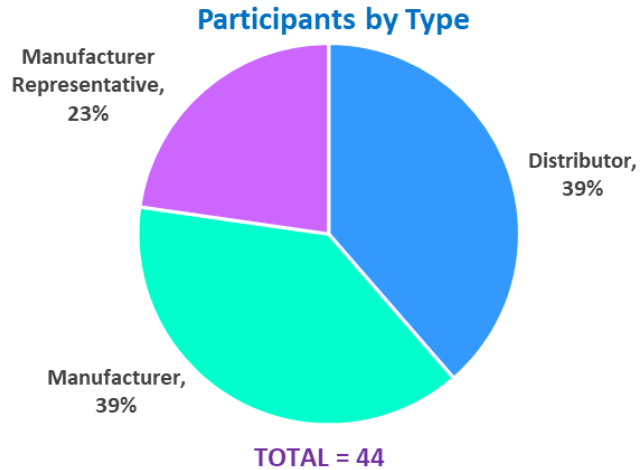
Ransomware Readiness

Survey Dates: Oct 4 – Nov 2, 2022

Dale Ford – Chief Analyst
November 8, 2022

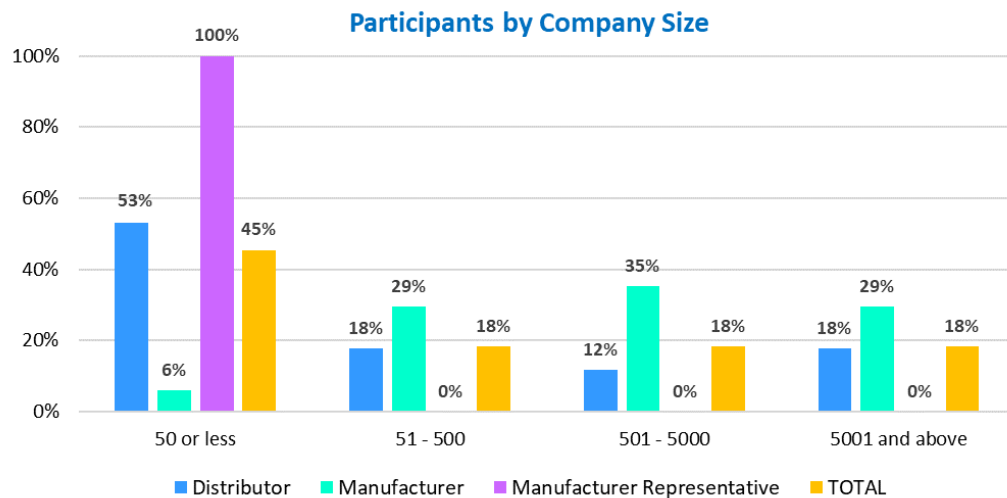
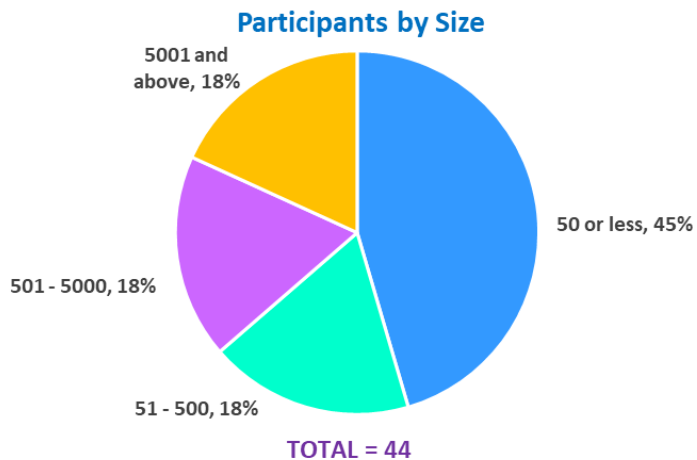


Participant Profile – By Type



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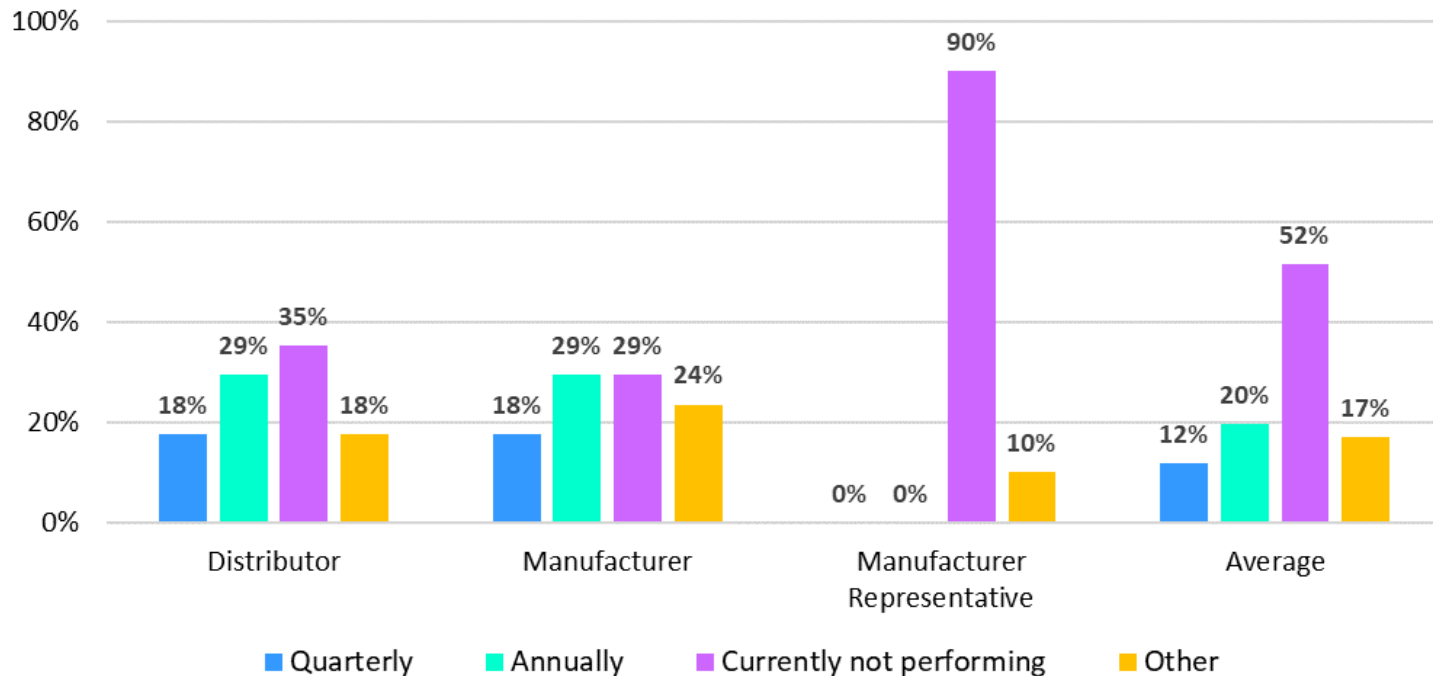
Participant Profile – By Size



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Tabletop Exercise Frequency - By Type

How often do you perform cyber tabletop exercises?

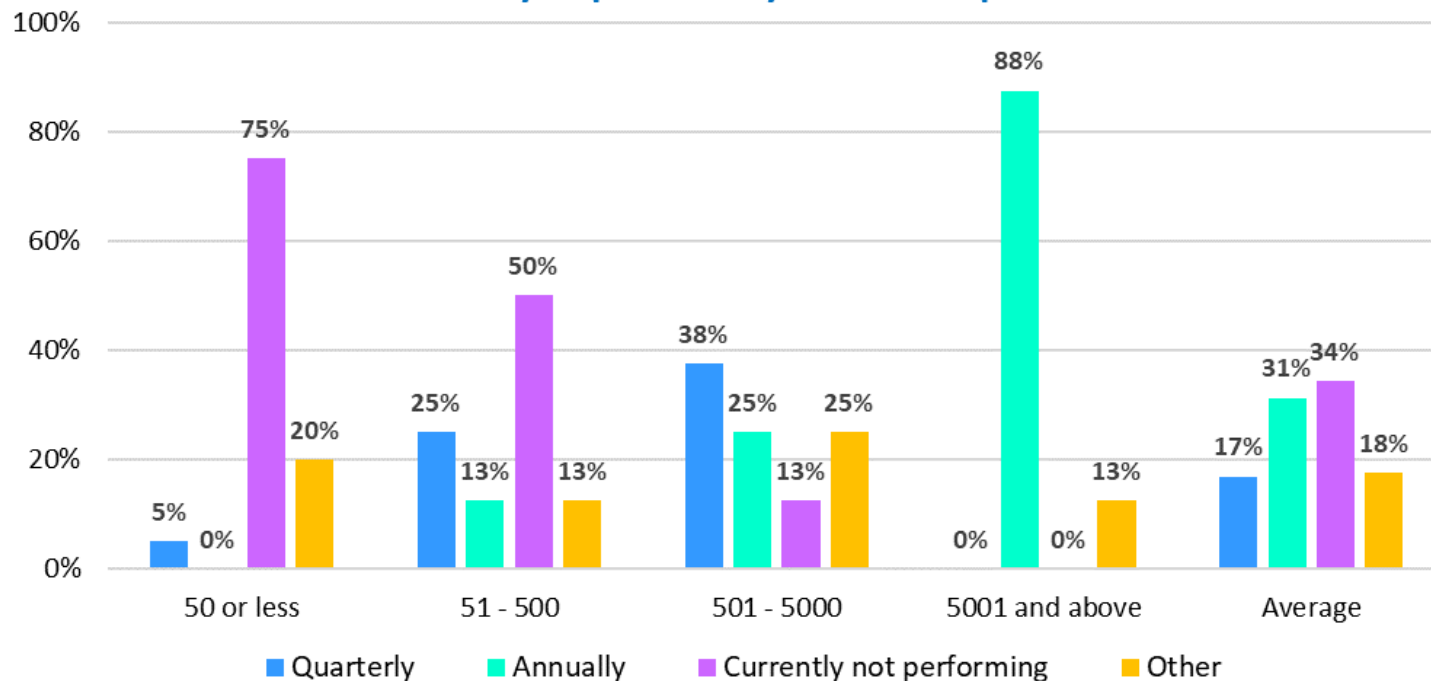


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Tabletop Exercise Frequency - By Size

How often do you perform cyber tabletop exercises?



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List of “Others” for Tabletop Exercise Frequency

Distributors

- As incidents arise - we are 20 employee firm with 1 building so easy to pull it together periodically.
- Regular but random

Manufacturers

- Every other year
- As schedule as project
- We have monthly training via videos and semi annual simulations.
- Plan to begin annual testing in the next 60 days

Manufacturer Representatives

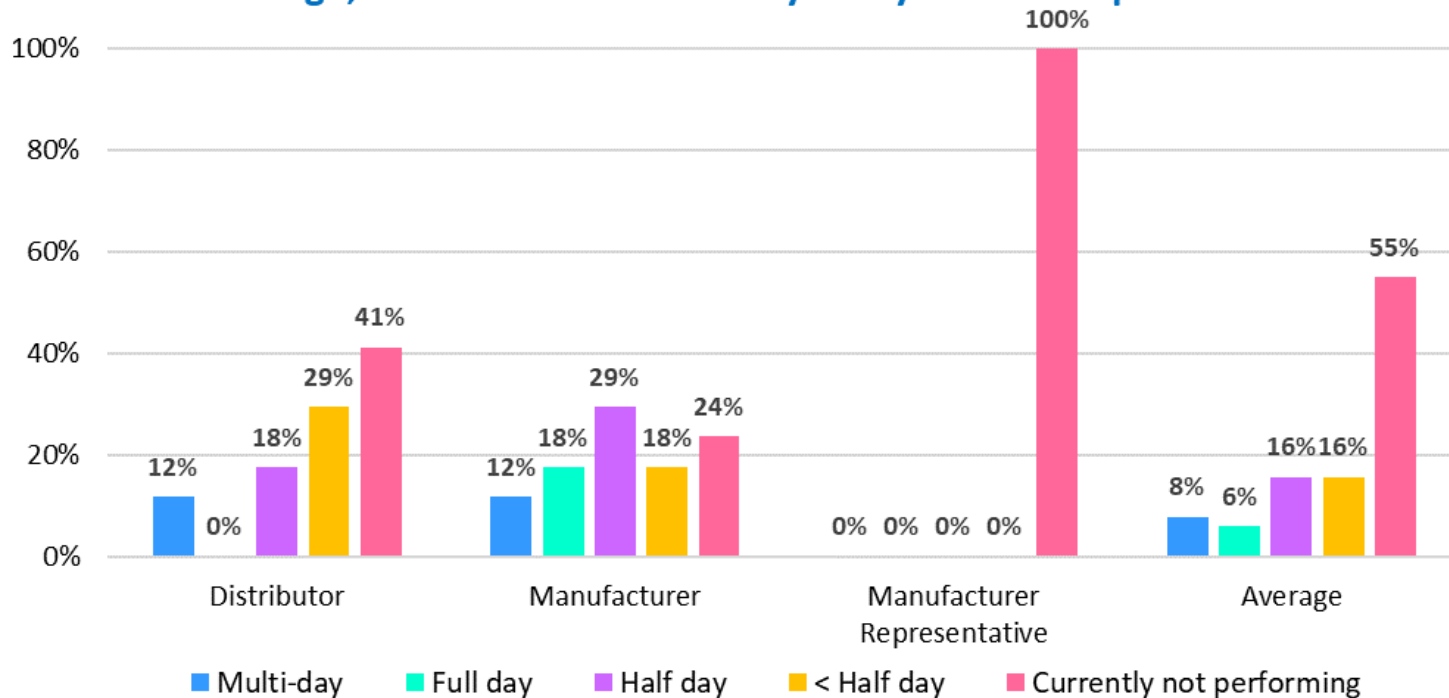
- Done by corporate office

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Tabletop Exercise Duration – By Type

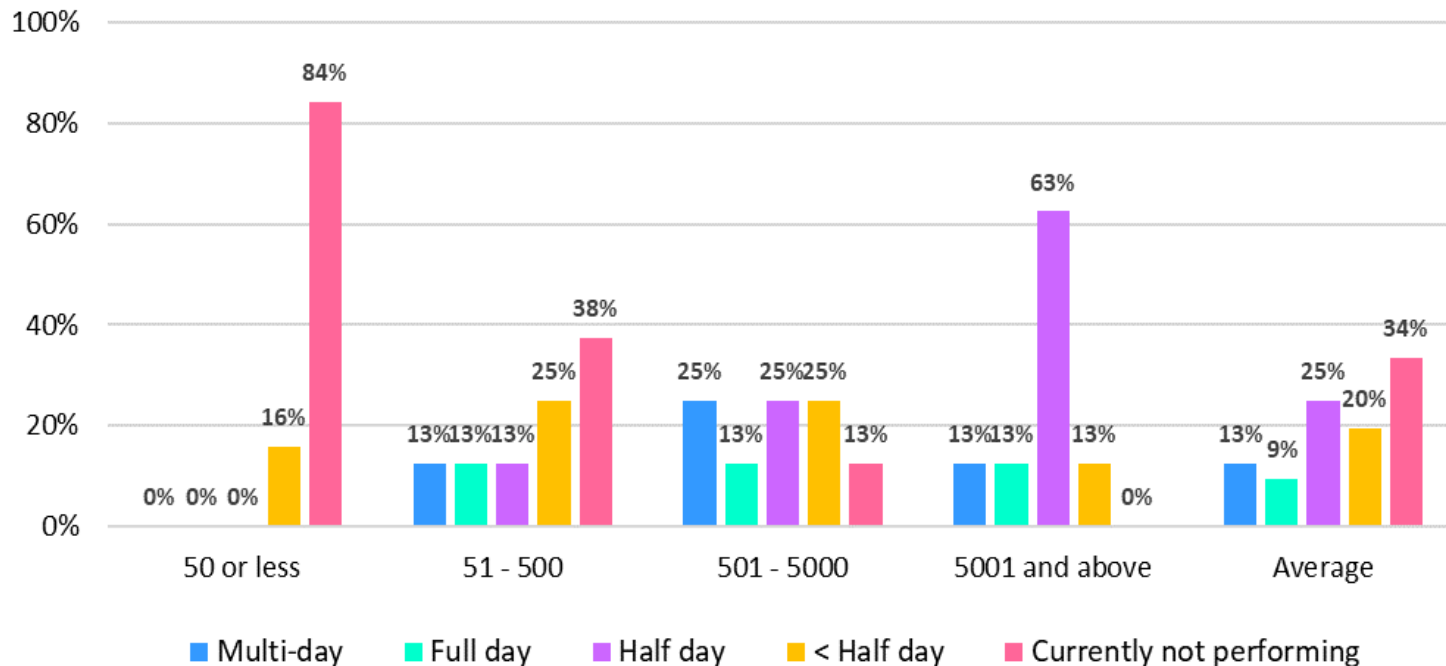
On average, what is the duration of your cyber tabletop exercises?



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Tabletop Exercise Duration – By Size

On average, what is the duration of your cyber tabletop exercises?

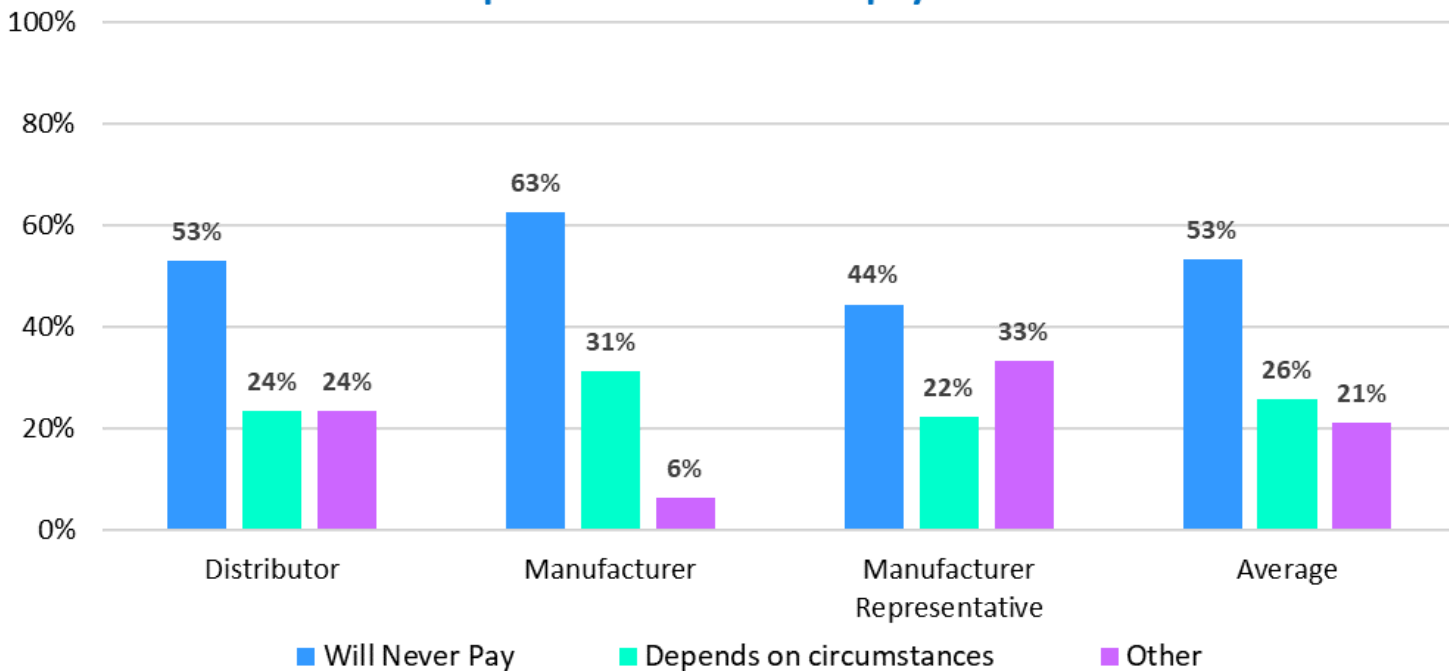


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Ransomware Attack Response – By Type

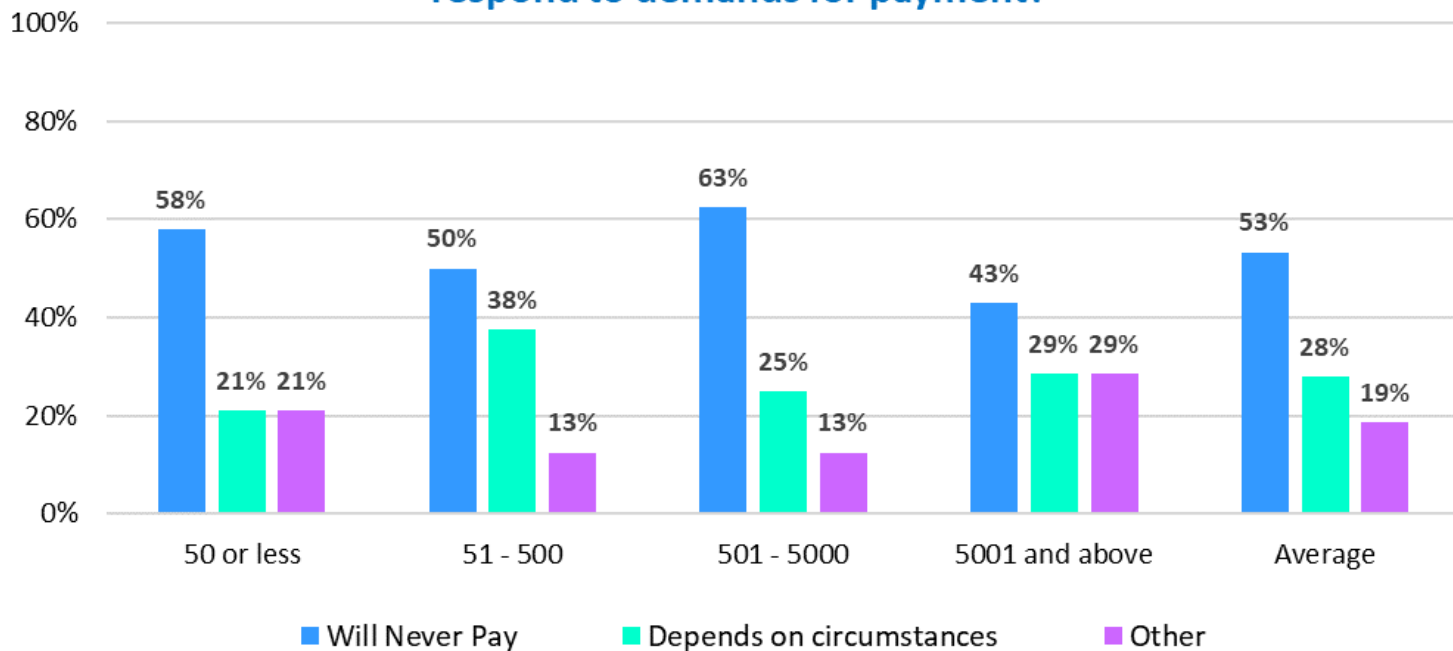
In the event of a ransomware attack, how would your company respond to demands for payment?



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Ransomware Attack Response – By Size

In the event of a ransomware attack, how would your company respond to demands for payment?



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List of “Others” for Ransomware Attack Response

Distributors

- We do not plan on paying, but I wouldn't say never
- We have insurance against ransomware
- You cannot pay and get your data back. Advanced ERP systems are broken. Have great back up database and spend your monies switching to that.
- Prefer to not state publicly

Manufacturers

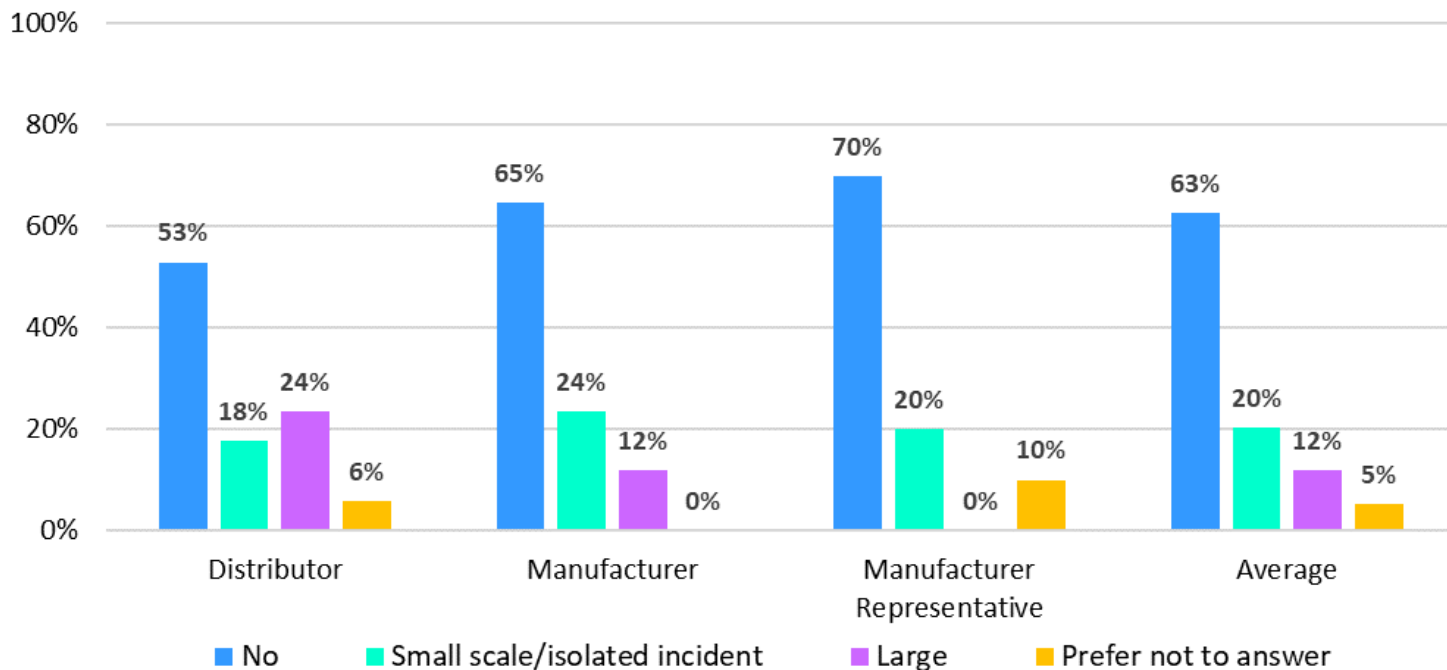
- Our IRP calls for the involvement of legal on a global scale

Manufacturer Representatives

- Corporate would decide
- Refer immediately to our IT company. We had a ransomware attack, and our IT company disarmed it.

Ransomware Activity – By Type

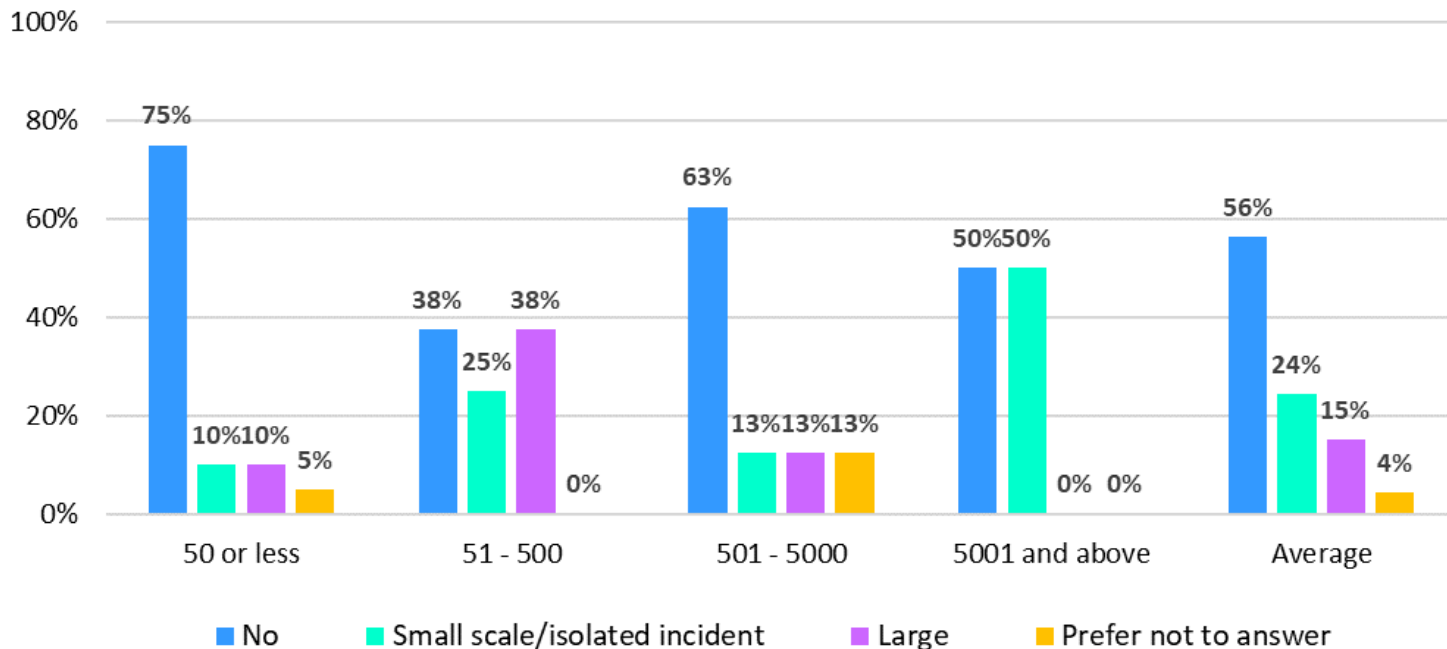
Has your company experienced any ransomware related activity?



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Ransomware Activity – By Size

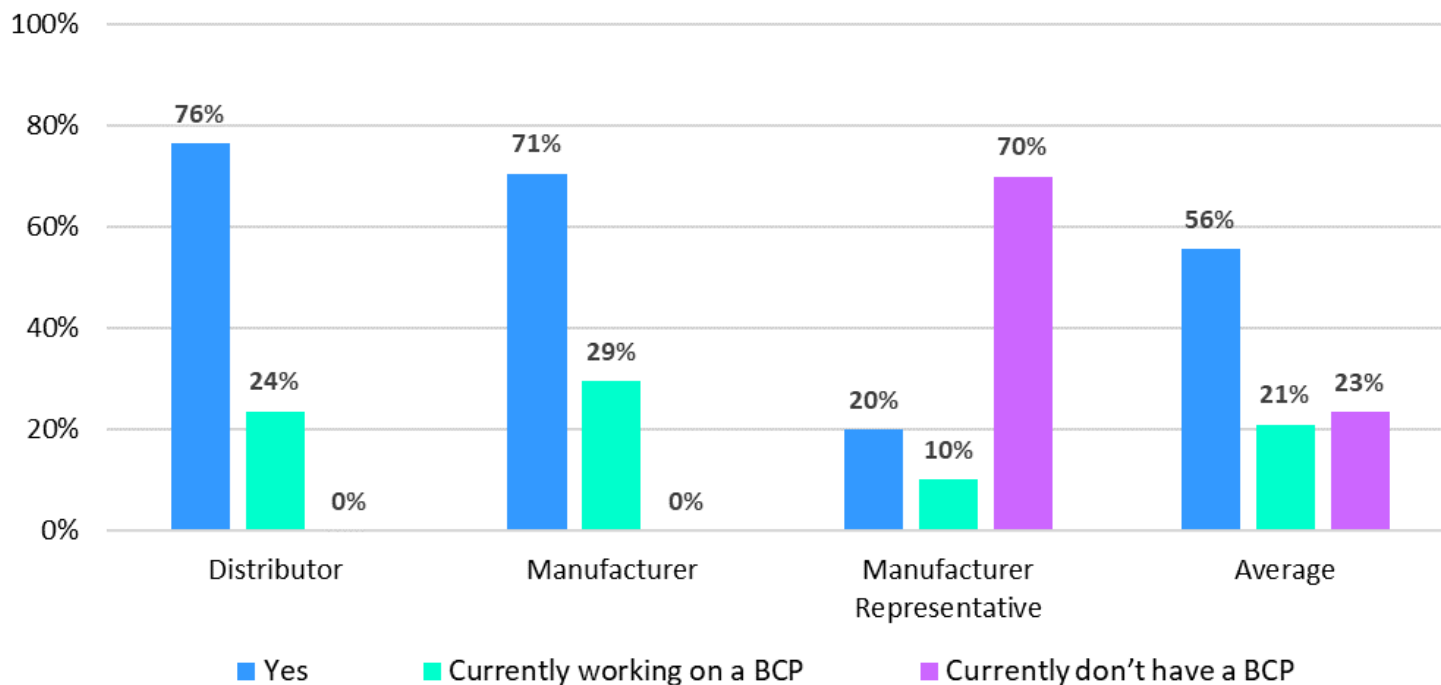
Has your company experienced any ransomware related activity?



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Business Continuity Plan – By Type

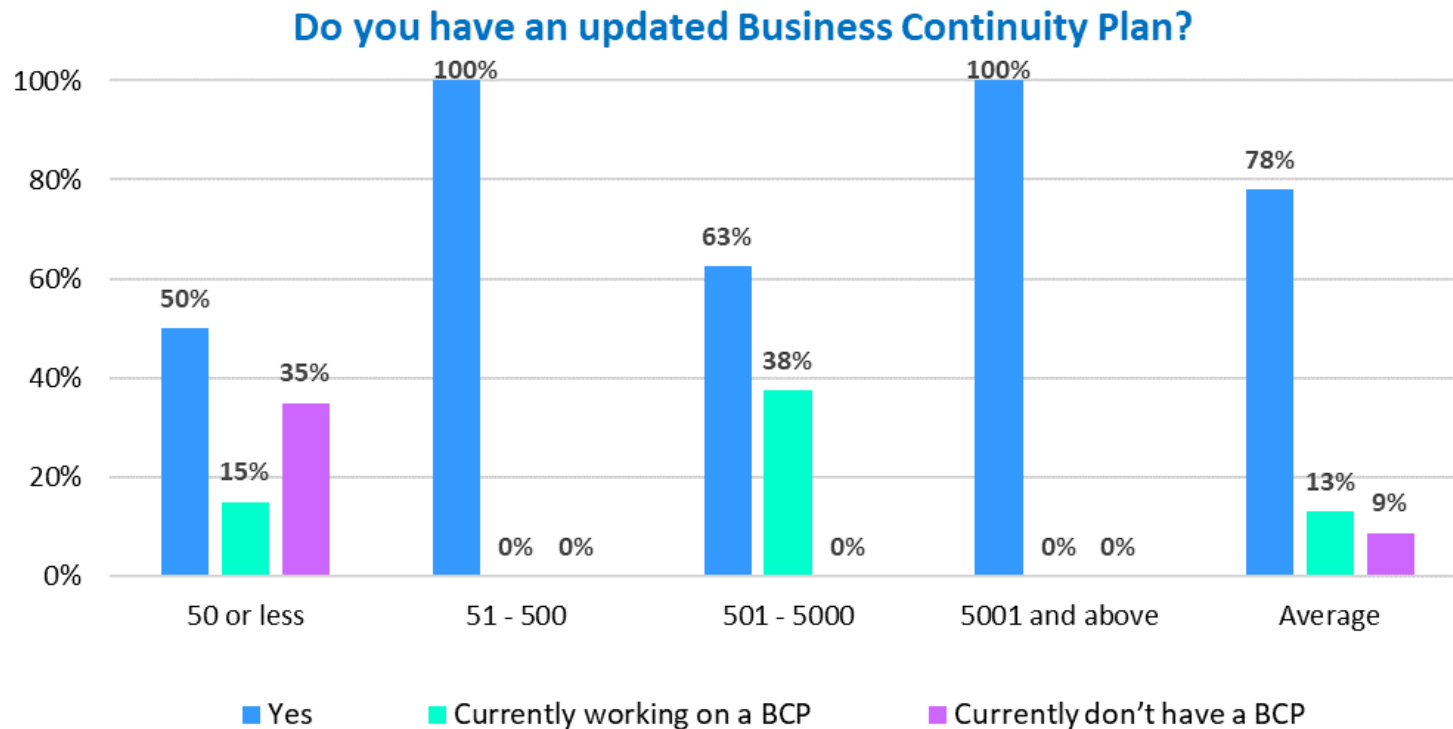
Do you have an updated Business Continuity Plan?



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Business Continuity Plan – By Size

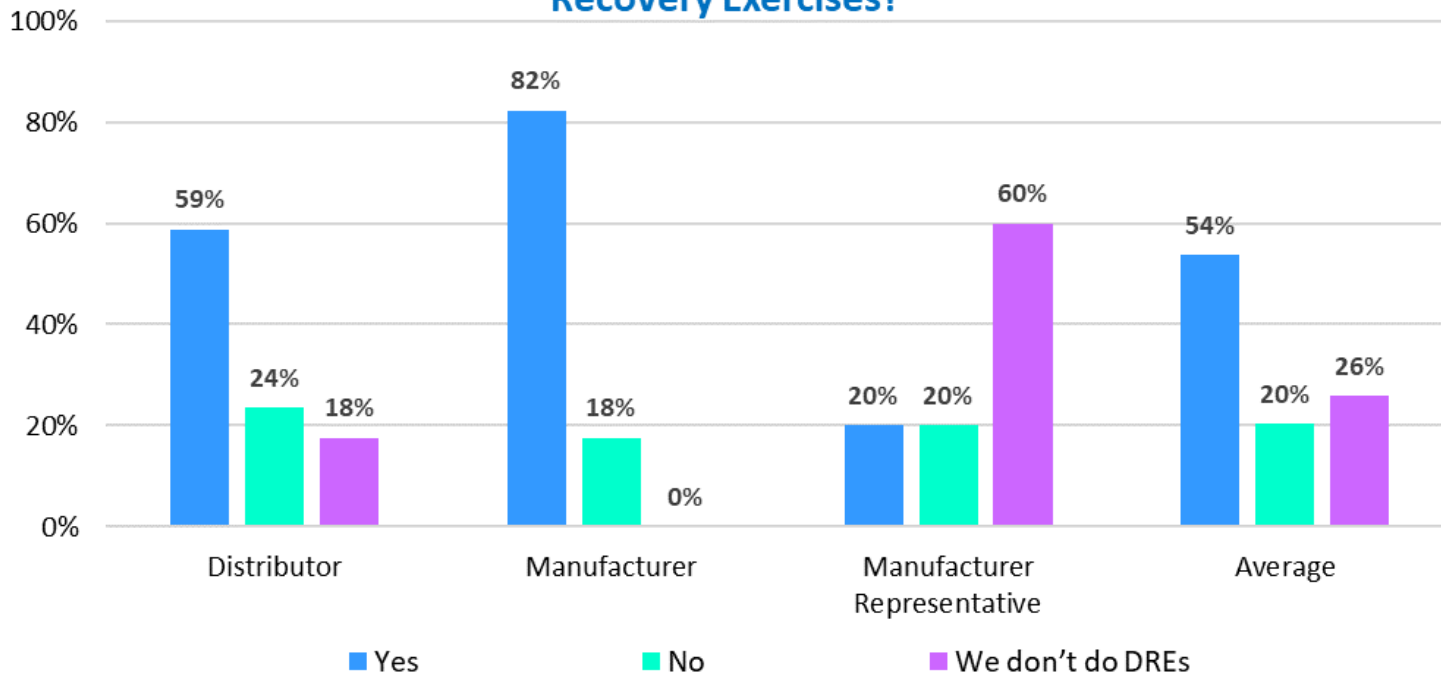


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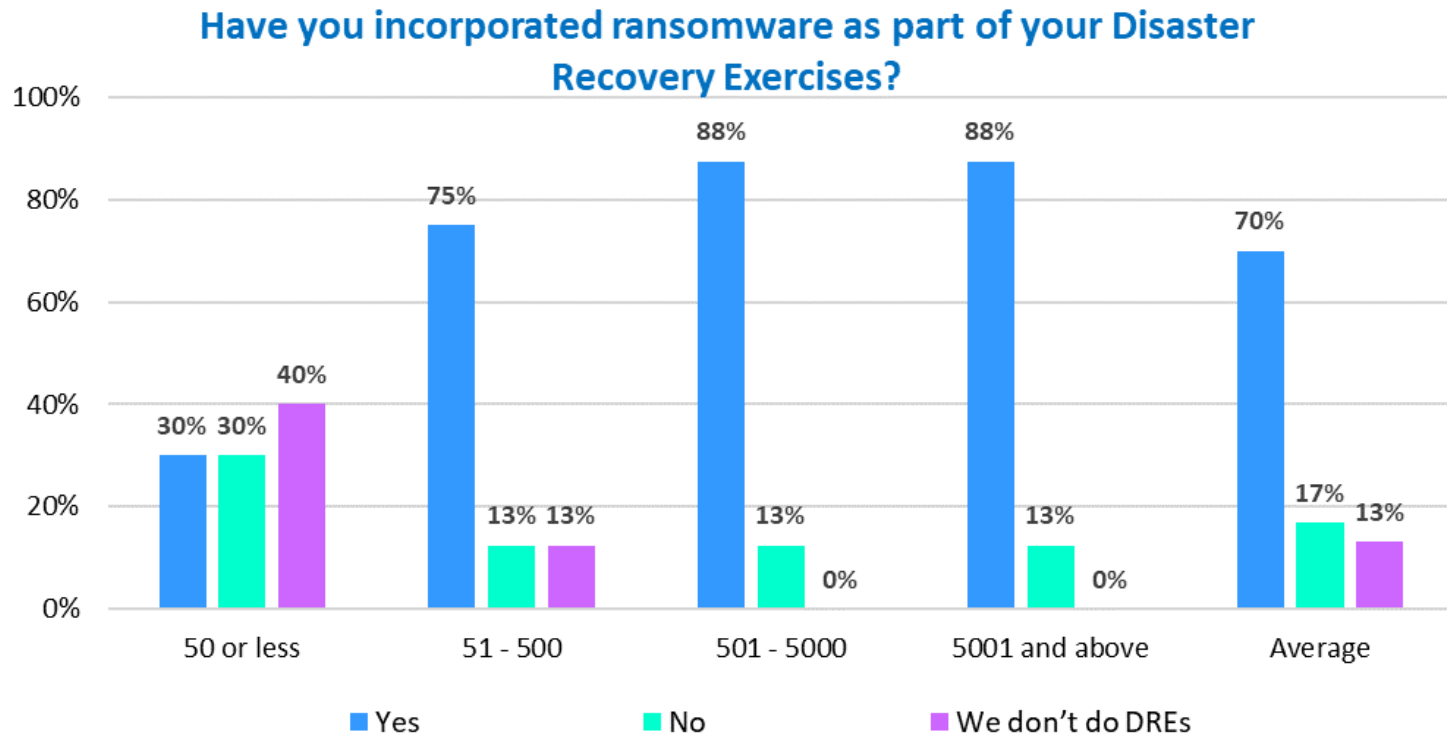
Ransomware as Part of Disaster Recovery Exercise – By Type

Have you incorporated ransomware as part of your Disaster Recovery Exercises?



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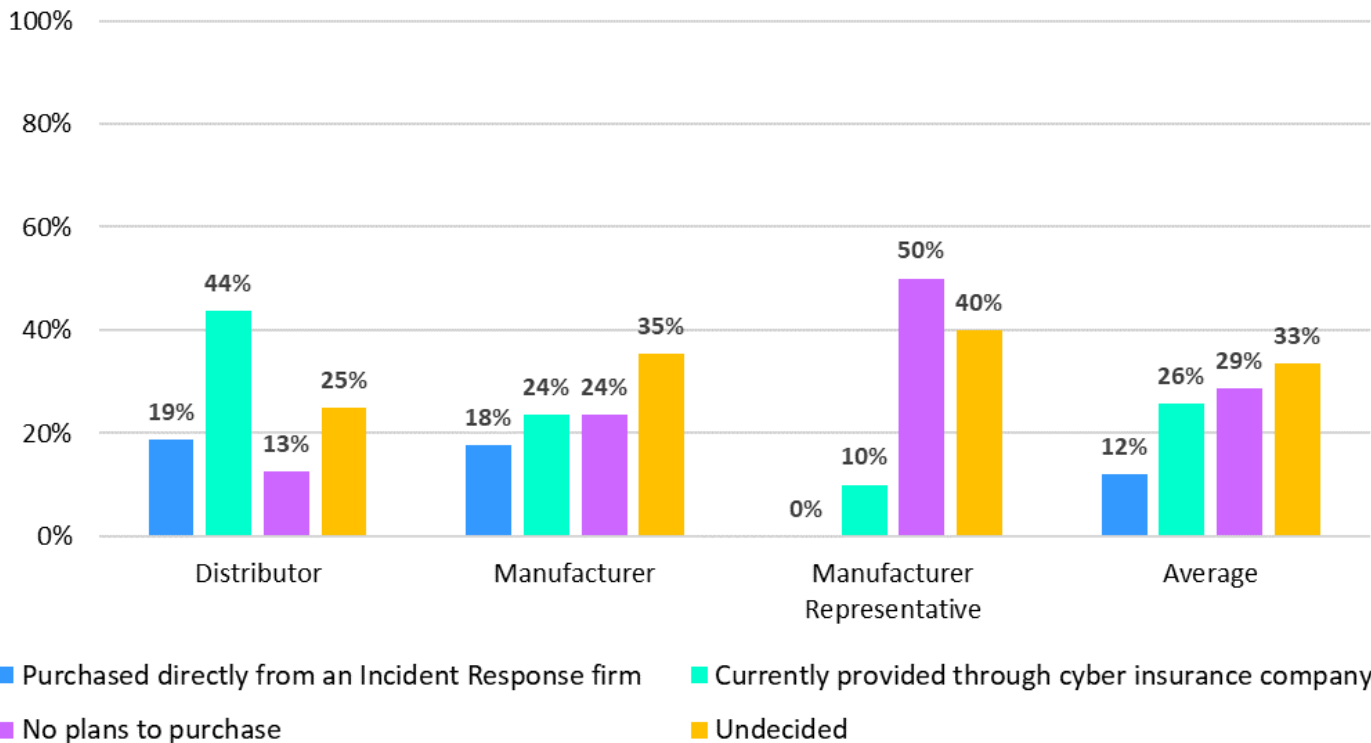
Ransomware as Part of Disaster Recovery Exercise – By Size



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Incident Response Retainer – By Type

Does your company have an Incident Response Retainer?

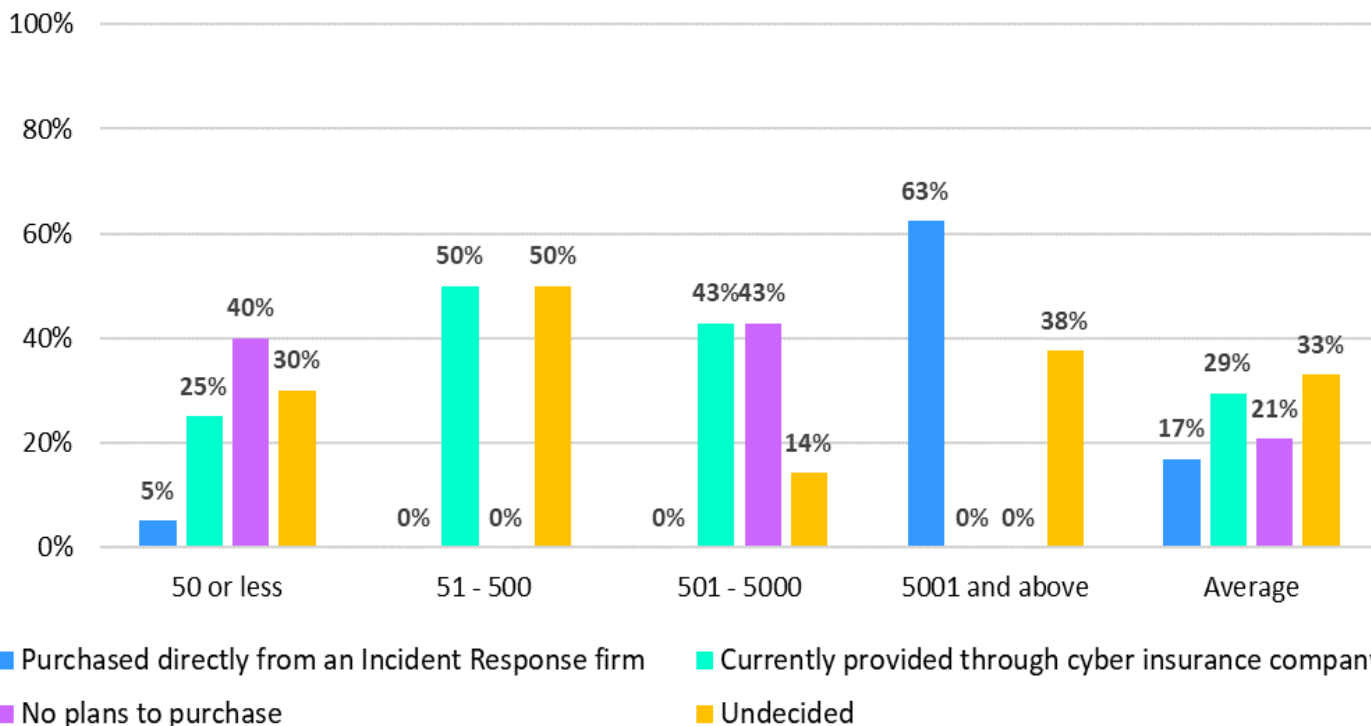


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Incident Response Retainer – By Size

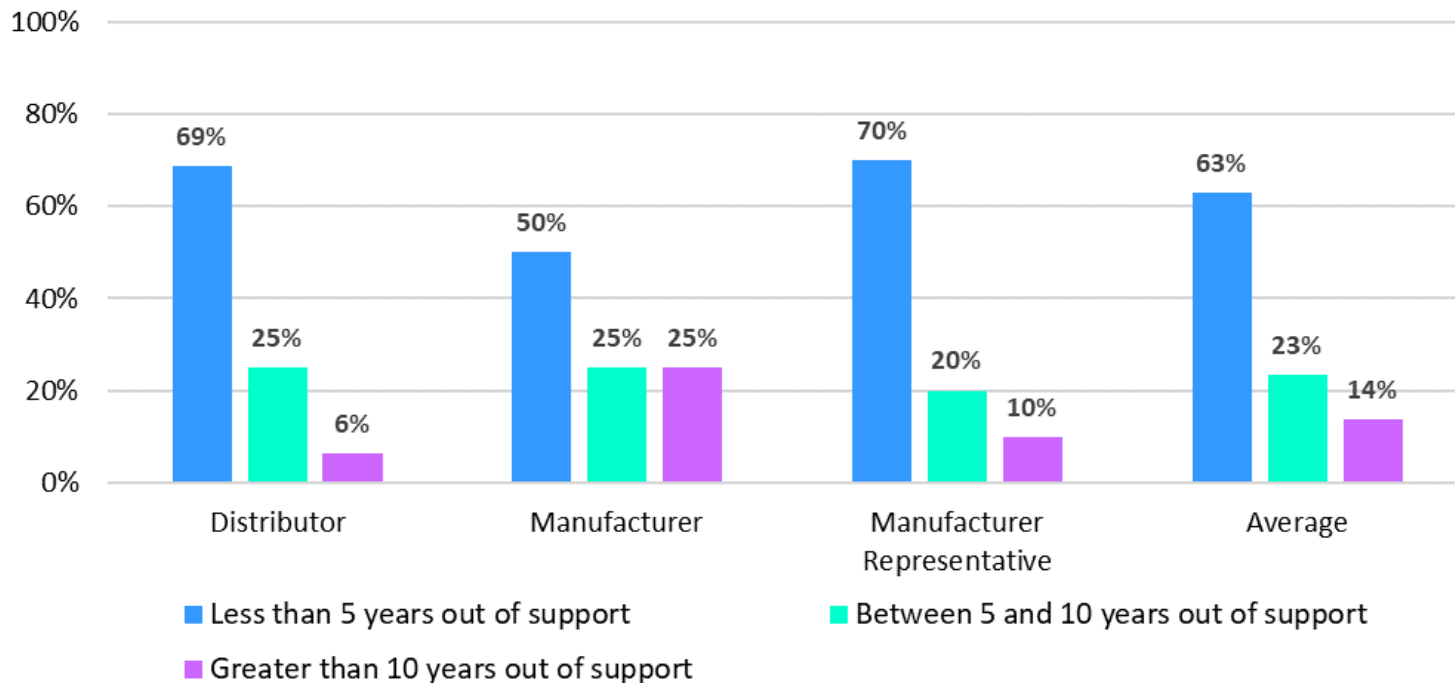
Does your company have an Incident Response Retainer?



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Oldest Age of Unsupported/Legacy Technology – By Type

Oldest age of unsupported/legacy technology in your environment?

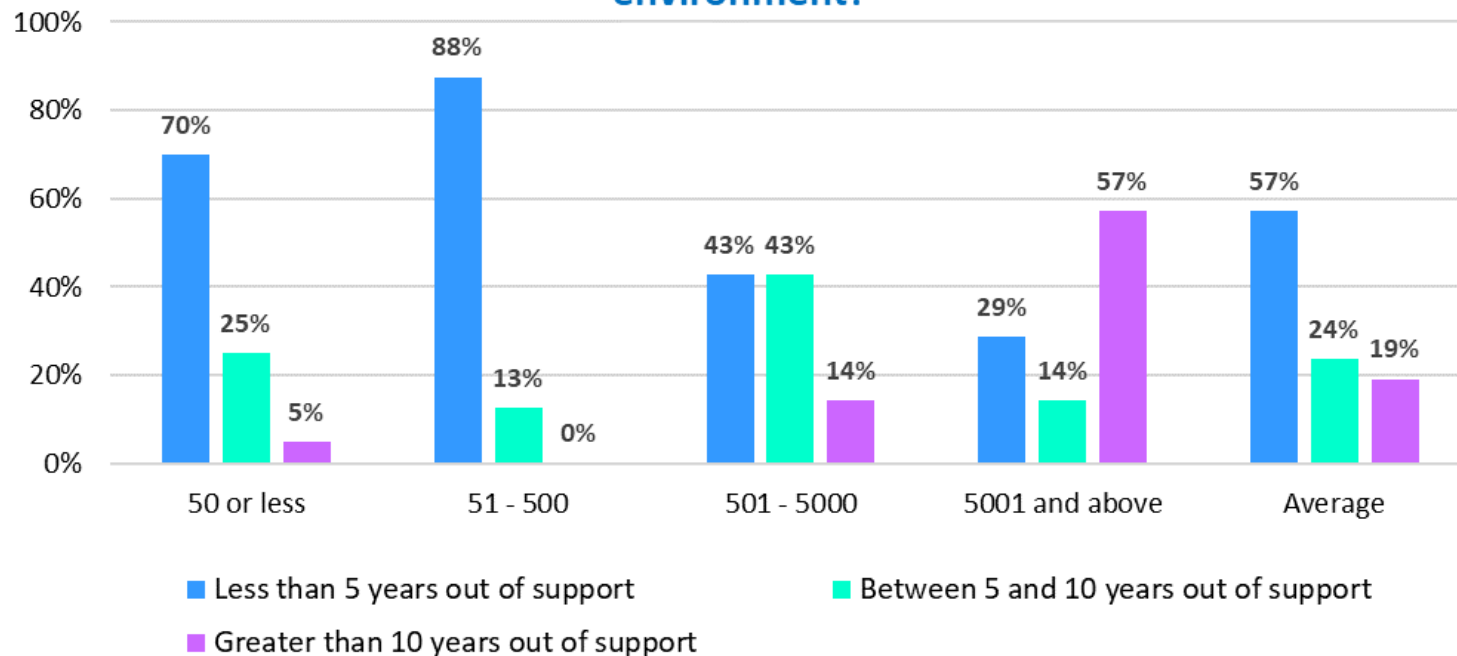


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Oldest Age of Unsupported/Legacy Technology – By Size

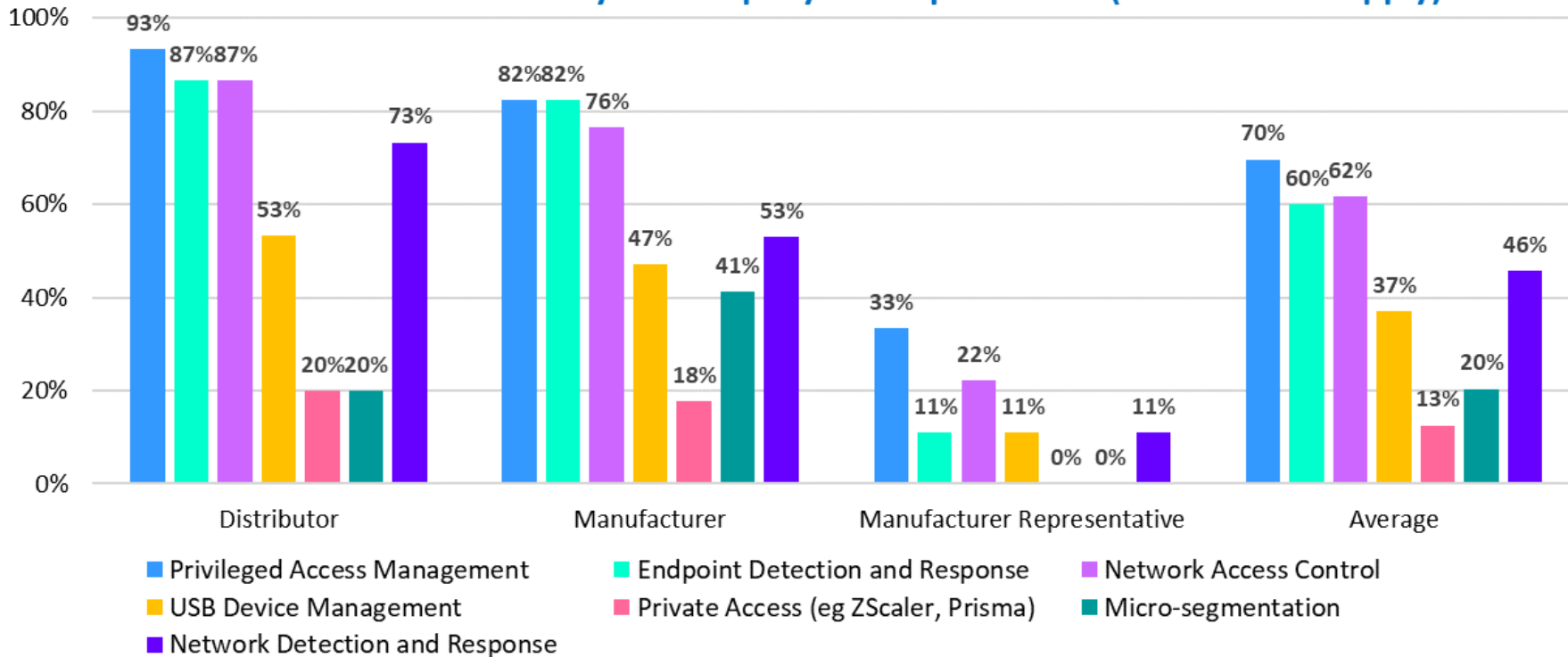
Oldest age of unsupported/legacy technology in your environment?



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Cybersecurity Control Implementation – By Type

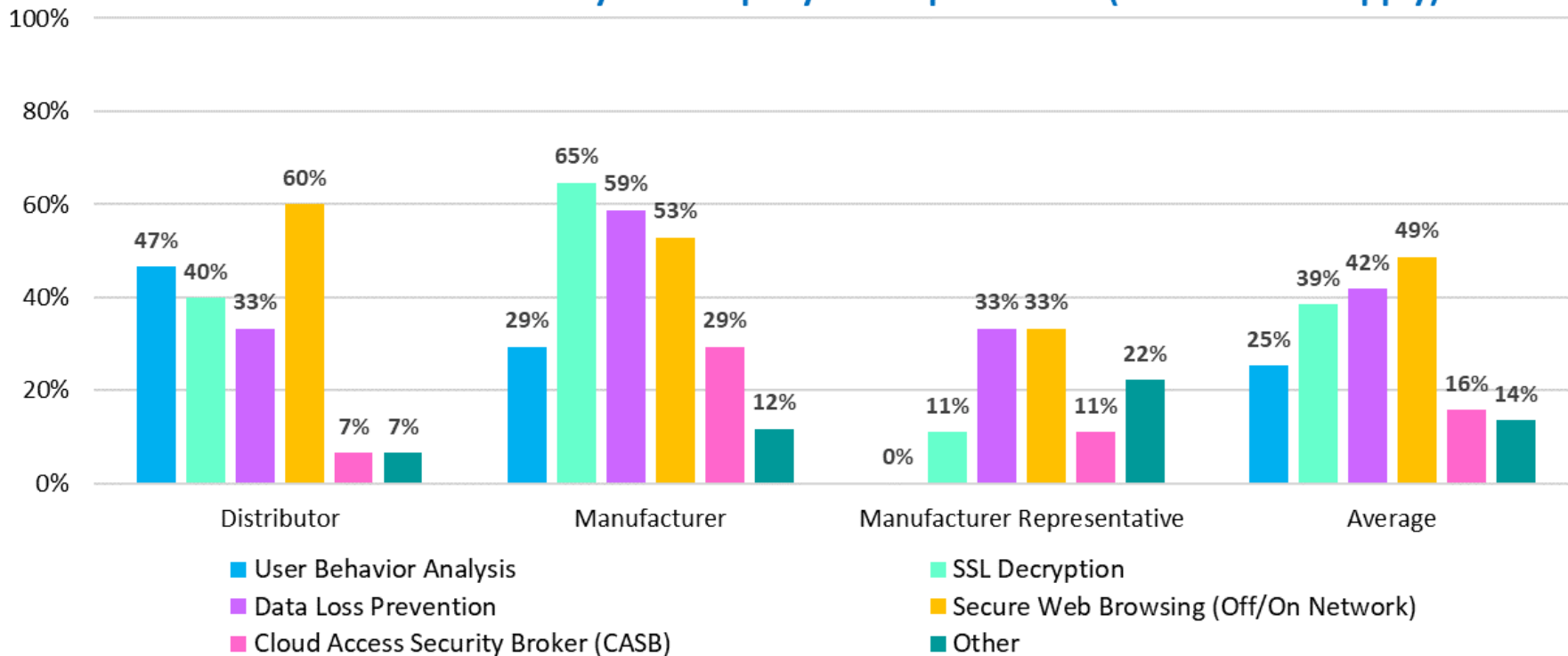
Please select the controls your company has implemented (Select all that apply)



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Cybersecurity Control Implementation – By Type

Please select the controls your company has implemented (Select all that apply)

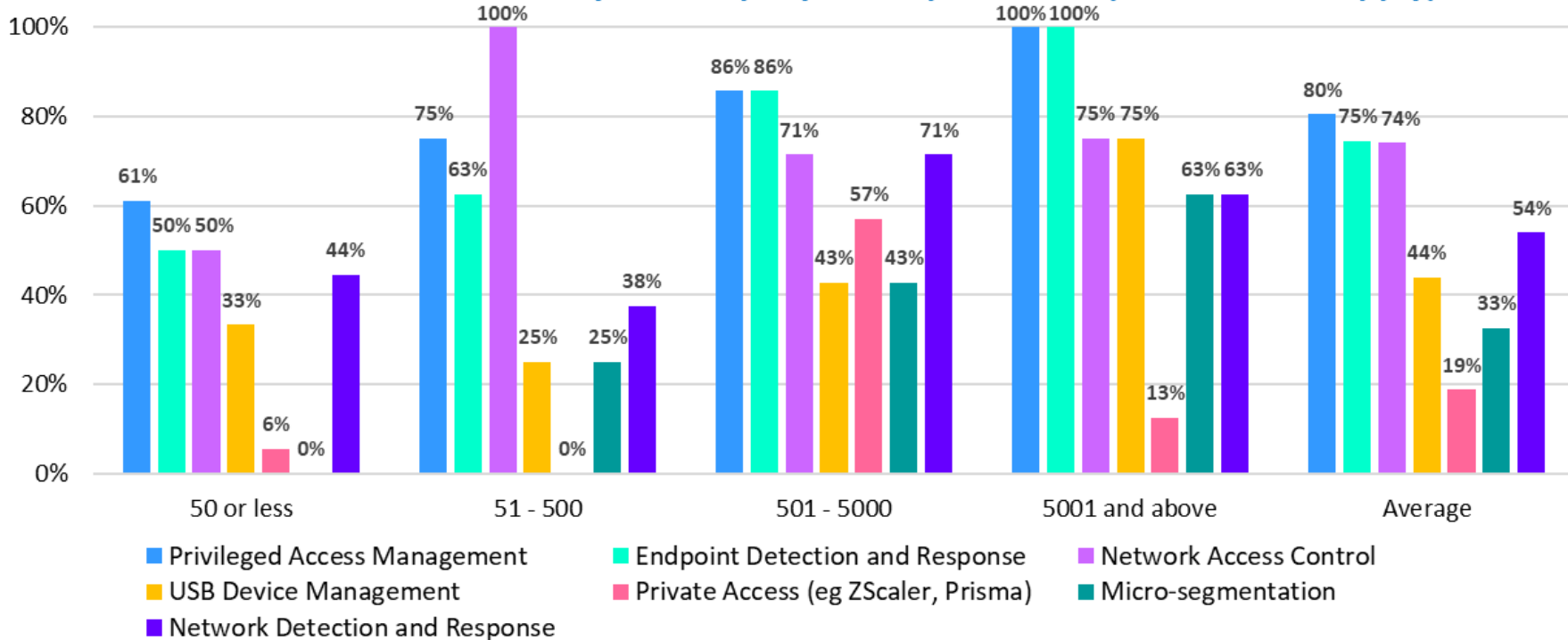


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Cybersecurity Control Implementation – By Size

Please select the controls your company has implemented (Select all that apply)

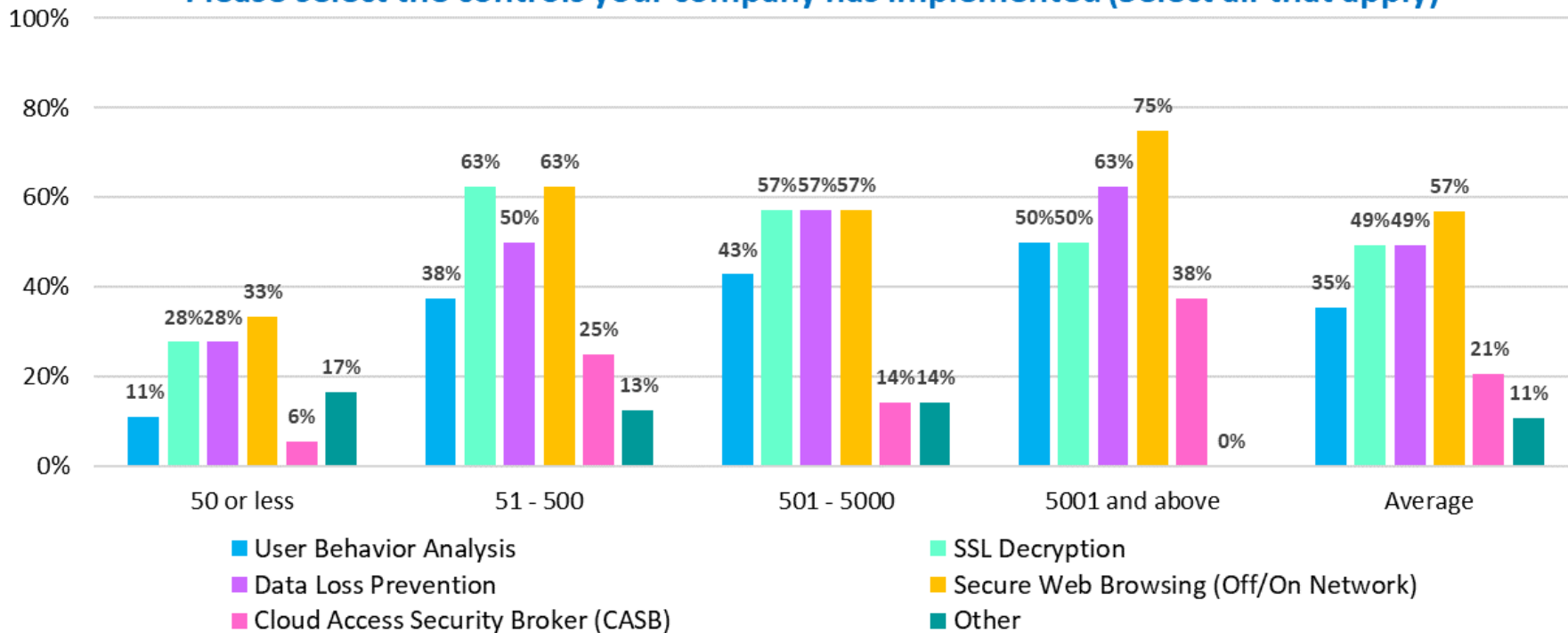


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Cybersecurity Control Implementation – By Size

Please select the controls your company has implemented (Select all that apply)



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List of “Others” for Cybersecurity Controls

Distributors

- Lots of Month/Week/Day/Hour Offsite roll back backups and near realtime off site data sync on Key DB Files

Manufacturers

- SIEM, PAM, MFA projects are in progress
- Currently in process of CMMC readiness
- I'm not sure if we consider it Network Detection and Response but, we employ deception or honeypotting technology also!

Manufacturer Representatives

- All web-based service products
- Corporate has responsibility

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