

## Bradford Farewell

*A note from Bill Bradford, ECIA's outgoing president and CEO*



As I conclude my service as ECIA's President and CEO, I wanted to take an opportunity to reflect on what a tremendous experience this has been. Being able to serve an industry I've loved and been a part of for over three decades has meant a great deal to me. More meaningful still, was the opportunity to work closely with so many of our members that have volunteered their time and energy, whether on the board of directors, one of our councils or committees, or just attending one of our events. I want to especially thank our staff, who work tirelessly on your behalf to support the authorized channel by providing information and education, creating opportunities to network, and facilitating the creation of industry best practices and standards. [Read the complete letter.](#)

## ECIA Reports on Federal Guidelines on Essential Infrastructure

*Robin B. Gray, Jr., ECIA COO and General Counsel*



It is not always easy to determine whether your business is "essential" as defined by a particular state or local government order. Since every business is unique and every government order may be different, it is important that your legal counsel assist you in ascertaining whether your company meets the definition in every locale in which it has operations. Your legal counsel can also assist you with crafting a self-declarations that your business is essential. Your self-declaration process should contain a written record of how you arrived at that conclusion and should include the following analysis: how your operations are affected by the order; what steps you have taken to protect workers; defining which operations and employees are required to perform the essential operations and why and how your business products' are essential to the critical infrastructure.

Most government restrictions that might apply to manufacturing and distribution are based on size of gatherings and travel. If your business brings together more people than the number specified in the government order and is not essential, then the stay-in-place order applies. If your business qualifies as essential, then it needs to identify which employees are required to perform those functions supporting the essential business. As an example, if your company manufactures both widgets and components for medical devices, the employees making widgets would not be essential while those making medical device components would be. While your business might be deemed essential, this does not mean that all employees are essential and should report to the workplace. You might also consider providing those essential employees that have to travel (including to and from the workplace) with documentation that the employee is a critical part of your essential business.

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### Upcoming Events

Monday, April 20

- [GIPC Update](#)

Friday, April 24

- [Rep Council - Open Call](#)

Wednesday, April 29

- [Spring Engineering Summit](#)

### Weekly Economic Trends National Association of Manufacturers

By special agreement ECIA is pleased to present NAM Chief Economist Chad Moutray's weekly analysis of key U.S. government economic data and manufacturing industry trends in the [NAM Economic Report - March 23.](#)

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[Click here](#) to read Robin Gray's March 23 article outlining the Federal Guidance on Essential Critical Infrastructure Workforce. We have also posted a spreadsheet that notes each state's actions with regard to COVID. Refer to ECIA's [Coronavirus Resource](#) page for a list of reputable sites and information.

## Coronavirus Survey – Update 3

Results of ECIA Survey Ended March 20, 2020

Dale Ford, ECIA Chief Analyst



In order to provide important visibility, ECIA has been conducting surveys of member manufacturing and distributor companies to gain an understanding of this fluid situation.

The most recent survey was conducted between Monday, March 16<sup>th</sup> and Friday, March 20<sup>th</sup>. Despite the exponential growth of Coronavirus, this survey shows a major jump in positive expectations regarding the impact on the ability of companies to supply customers on time. There is a large shift toward “no impact” and “minimal impact” in all three component segments with the largest share of responses falling in these categories. [Click here](#) to read the Synopsis Survey Report. Members can access the complete survey results by logging into the ECIA website.

## The Trust Bridge Virtual Conference on Cyber Risk Mitigation

Stay Safe While Working Remotely | Thursday, March 26- 9 a.m - 1 p.m. Eastern



[The Trust Bridge](#), an ECIA Service Partner, is hosting a virtual conference to address data safety during these times of remote work. Along with ADPP (a peer to peer network for data protection professionals), they have planned the virtual conference for Thursday, March 26th, 9:00 a.m. - 1:00 p.m. ET.

A number of specialists from companies working in the Cyber Space and Data Protection arena will offer advice and practical help to all companies with an at-home workforce. There will also be some input from select vendors about possible solutions.

The threat of Cyber Attacks and Data Breaches is even greater than ever now, learn how to mitigate this. [Click here](#) to review all details of the event and register.

## Did You Know? ECIA Has a Coronavirus Resource Page

ECIA has a resource page dedicated to providing you a curated list of reputable sites and reports on the pandemic. We will update it as new information becomes available - visit it often to stay up-to-date on industry statistics, government mandates and health notifications. If you have any questions, please email [Debbie Conyers](#).

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