



ECIA Member Newsletter

July 22, 2020

Executive Conference Cancellation Announced

Save the dates for the **2021 Executive Conference at the Loews Chicago O'Hare: October 24 - 26, 2021**



We look forward to connecting with our members every year at the Executive Conference. We have spent the past couple months in negotiations with the conference hotel, speakers and virtual meeting vendors to assess the feasibility of continuing with an in-person meeting, a virtual option or a hybrid of the two. Given the growing concerns around the pandemic, we've made the difficult decision to cancel the event.

This was a tough call to make. The ECIA Board of Directors carefully considered the health and safety of everyone in our industry, as well as the financial risks to ECIA's balance sheet. Following increased and overwhelming concerns about the COVID-19 virus, we felt this was the best way to proceed during such an unprecedented global situation.

We are grateful to Conference Chair **Mark Conley** and the Conference Planning Committee for their dedication to a terrific event program: **Ken Bellerio**, Schaffner EMC; **Tobi Cornell**, Kruvand Associates; **Paul Dosser**, Digi-Key Electronics; **Julie Fajardo** and **Tom Wichert**, TDK-Lambda; **Bob Garcia**, Ferrari Technical Sales; **Scott Jones**, AEM Group; **Todd McAtee**, Mouser Electronics; **Sam Read**, Cornell Dubilier Electronics; **Chad Van Doorninck**, Abracon; and **Caroline Wells**, Omron.

[Read the complete announcement.](#)

Webinar with The Trust Bridge Will Focus on Return to Work

Friday | July 31 | 11:00 AM EDT | [Register](#)

There are many questions around the Return to Work. Whether it is to be remotely or back to the office, how will your team

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Upcoming Events

Friday, July 31

- [Return to Work with The Trust Bridge](#)

Sunday - Tuesday, Oct. 25-27

- [Executive Conference](#)

Weekly Economic Trends National Association of Manufacturers

By special agreement ECIA is pleased to present NAM Chief Economist Chad Moutray's weekly analysis of key U.S. government economic data and manufacturing industry trends in the [NAM Economic Report - July 20.](#)



manage and what are the HR challenges?

The Trust Bridge and its panel of experts will discuss risks and options that you may have not considered. Don't miss this informative event!

Attendees will review a Framework for Returning to Work with TTB and look at some case studies for Virtual Office technology. The Covid 19 pandemic has changed the employment landscape dramatically. Will things ever go back to normal? With many companies furloughing their staff, what happens when the furlough period ends?

Will we return to the commuter lifestyle and large office buildings or is remote working now the new norm?

Will companies outsource more and take on interim freelancers? And what are the implications for permanent staff positions? What are the rights of employees and employers?

[Click here to register.](#)

Market Research & Analysis

Coronavirus Survey Report - [Update #9 Now Available](#)



As the Coronavirus / COVID-19 pandemic continues to impact electronics components supply chain participants, the most recent data from ECIA's survey of manufacturers and distributors yields a picture of modest overall improvement and stabilizing results. The results reflect the hopeful economic uncertainty that still exists as many states have pulled back

from reopening businesses in the face of renewed growth in COVID-19 cases. Other factors such as societal unrest and competing federal government stimulus plans continue to leave supply chain managers in a challenging position. There is no clear trend one way or the other in the overall economy and that is reflected in the electronics components industry.

[Click here](#) to read the synopsis, available to the public. Members should log in to read the complete analysis on the members only [Coronavirus Resources page](#).

Research and Analysis Published by ECIA in the Past Week

- Coronavirus Impact Survey – Update 9: Results of Manufacturer & Distributor Survey Ended – July 15, 2020 (Synopsis available to public; Analysis to Members Only)
- Component Lead Time Report – June 2020 ([Members may access the complete report](#)).
- North America Weekly IP&E Components Index – Weeks 28 (Members only)
- North American Electronic Component Monthly Sales Trends (ECST-MNTH) – July 2020 (Members)

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Please direct questions regarding ECIA research and analysis to Chief Analyst Dale Ford: dford@ecianow.org.

GIPC Q2 Update Webinar Recording Available

The GIPC on Monday held its Q2 update to report on several new initiatives. This webinar was led by ECIA's VP of Industry Practices, Don Elario and included reports from ECIA CEO David Loftus, Senior VP Victor Meijers and Chief Analyst Dale Ford. Russ Dzielak, Director of Channel & Key Accounts, at Phoenix Contact provided a recap of the Best Practices document on sales interactions as we return to work. The webinar recording and presentation files are available for review on the [ECIA webinar page](#).

Contact [Don Elario](#) with any questions on the GIPC.

Did You Know? Create your Profile and Add ECIA As a Safe Sender

Insure You Receive Important ECIA News & Announcements



Please take a moment to add ecia@memberclicks-mail.net to your safe sender list. If you are a new user then please click on the "Create a Profile" link on the right side of our home page and follow the instructions. If you need assistance in finding your way around the website - contact [Debbie Conyers](#). Encourage your team members to create a profile and log in often to access all of the members only information included in your membership!

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