

CONTACT: Jennifer Read
678-393-9990
jread@ecianow.org

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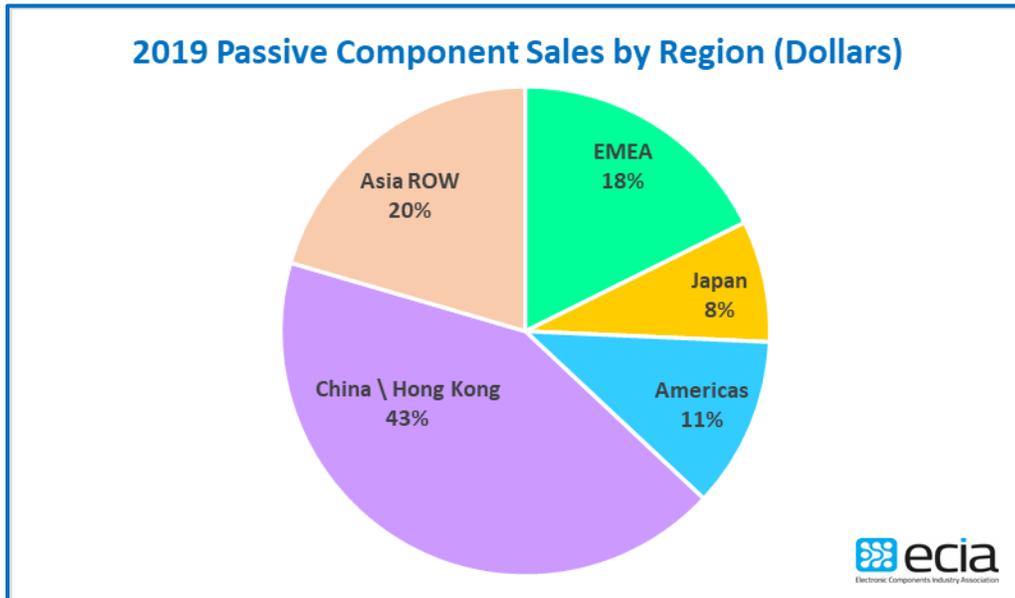
ECIA Reports CY19 Global Passive Sales Decline 13.7% Compared to CY18

Atlanta, GA -- ECIA reports CY19 global passive sales (capacitors, inductors, and resistors) declined 13.7% in dollars and down 27.7% in units. Average selling price improved 19.3%. Units sales were 5.4 trillion units totaling \$27.7 billion. Key changes between 2018 and 2019 for the major categories were:

- **Capacitors:** Sales were down 18.6% in units and 12.6% in dollars; Average selling price increased 7.4%.
- **Inductors:** Sales were up 10.2% in units and down 6.8% in dollars; Average selling price decreased 15.4%.
- **Resistors:** sales were down 42.2% in units and 28.7% in dollars; Average selling price increased 23.4%.

Sales from the past three years show 2018 to be a surge year for sales with levels retreating in 2019. Capacitor sales were able to retain a significant share of the gains from 2018 while resistor sales were roughly equal to 2017 and inductor sales declined slightly compared to 2017 levels. Revenues by region continue to be driven by the strong electronics production base in China and the Asia region.





Commenting on these results, Dale Ford, ECIA Chief Analyst, noted the unique and important role ECIA performs in conducting research on the passive components industry. Ford stated, “ECIA plays an essential role in working with the World Passive Trade Statistics (WPTS) organization to drive the ongoing research on global and Americas passive components markets.” Addressing ECIA research activities Ford explained, “ECIA has created an invaluable market research resource for its members. In addition, we are actively working to expand our research activities to deliver additional high-value data to support our member’s management and marketing needs including focused coverage of the impact of COVID-19 on players across the electronics components supply chain.”

ECIA members can view Executive Summaries for each of the major passive component markets - Capacitors, Inductors and Resistors - on the ECIA website at www.ecianow.org in the Stats & Insights section. Report participants can view the complete report with details by subcategory and quarter on the website. The research for this report is conducted by the World Passive Trade Statistics (WPTS) groups with the participation of ECIA.

About ECIA

The Electronic Components Industry Association (ECIA) is made up of the leading electronic component manufacturers, their manufacturer representatives and authorized distributors. ECIA members share a common goal of promoting and improving the business environment for the authorized sale of electronic components. Comprised of a broad array of leaders and professionals representing all phases of the electronics components supply chain, ECIA is where business optimization, product authentication and industry advocacy come together. ECIA members develop industry guidelines and technical standards, as well as generate critical business intelligence. For more information, visit www.ecianow.org or call 678-393-9990.