The Electronic Components Industry Association (ECIA) is made up of the leading electronic component manufacturers, their manufacturer representatives, and authorized distributors. ECIA members share a common goal of promoting and improving the business environment for the authorized sale of electronic components.

Whether you are a manufacturer, distributor, or manufacturers’ representative, we all face similar challenges in business. ECIA serves as the platform to influence policies that directly impact the efficiency of the supply chain and the future of electronics. ECIA is a comprehensive forum that includes the entire electronic components supply chain. We bring all the players to the table to solve the tough industry challenges that directly affect your bottom line. ECIA is the voice of the industry. Learn more about joining or join us today!

**Why Join?**

**How do ECIA Members Stay Active in the Industry and the Association?**

- Engage in Training and Development
- Attend networking Events such as EDS and the Executive Conference
- Participate in Trustedparts.com, an inventory aggregation website with exclusively authorized sources
- Development of Technical Industry Standards
- Optimize their business with ECIA-exclusive market analytics and industry research
- Listen to industry leaders and experts on the Channel Channel podcast
- Attend educational webinars
- Influence best practices and industry policies with the Global Industry Practices Committee
- Raise funds for FIRST Robotics and other industry related organizations through the ECIA Foundation

**What Our Members Are Saying**

**DISTRIBUTOR**

“ECIA helps give us access and understanding of larger trends affecting our industry. Many relationships formed have come through ECIA events.”

“I get to learn about ‘best practices’ and solutions that my competitors and industry peers are addressing and/or adopting.”

**MANUFACTURER**

“ECIA provides a trusted forum across like markets to assist in making better business decisions for our own companies.”

“ECIA supports our company through standardization, industry best practices, market analytics, trends/issues, development of new employees, attracting new employees to the industry, etc.”

**MANUFACTURER REPRESENTATIVE**

“ECIA provides exposure and input on important topics that shape the industry and participants. It gives us a voice in matters that concern all players as well as exposure to input from other constituents, so we see all sides of the industry.”

“ECIA helps keep me current on all kinds of industry markets and trends allowing me to prepare and react quickly and appropriately.”

ecianow.org
ECIA Supports The Electronic Components Industry

OUR MISSION
SUPPORTING THE AUTHORIZED CHANNEL GLOBALLY

Connect. Influence. Optimize

HOW WE DO THAT
Stats/Business Analytics
Best Practices & Guidelines
Connecting/Networking
Technical Industry Standards
Conferences/Webinars/Podcasts
Industry Specific Training
TrustedParts.com
Government Relations

SOME OF THE ISSUES WE ADDRESS
Counterfeiting
ESG
International Trade Compliance
Business Process Operations
Digital Certificate of Compliance
Updating Design Registration
Supply Chain Inefficiencies
Environmental Compliance
Data Privacy and Cybersecurity
Blockchain Technology
Talent Recruitment and Retention

Who We Are

OVER 250

Member Companies
1 Million+ Individuals

36%
46%
18%

Distributors
Manufacturer
Reps

Board of Directors

3 Councils
25+ Committees & SME Groups

400+ Member Company Volunteers

Provide Industry Training
Support STEM Education
Promote Industry Careers

eciannow.org