

Top Asian Distributors Surge Back to Drive Worldwide Authorized Distribution Sales Growth of 4.8% in 2024

Updated unique research on the Top Worldwide Authorized Distributors

This report is the latest update of the true, original “Top 50 Worldwide Authorized Distributors” research that was published for the first time in 2021. Once again, the goal of the study that developed the data presented in this article is to include the major authorized distributors from all three regions. Given the dominating presence of Asia as a distribution market, a second goal was to provide total revenue data for the top electronics component country markets in Asia. According to the research presented in this article, Asia’s share of the worldwide market of the Top 50 authorized distributors expanded dramatically, growing from 68.9% in 2023 to 74.6% in 2024. The Americas and EMEA distribution markets both experienced a significant decline in their share of the worldwide market, with EMEA’s share dropping by 3.7% and the Americas’ by 1.9%. EMEA and the Americas each accounted for 11.2% and 14.2%



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market share, respectively. Of the top 50 authorized distributors, 36 are headquartered in Asia. This group of Asian headquartered distributors grew their combined revenues by 17.7% in 2024 and expanded their share of distribution revenues from 56.9% in 2023 to 63.9% in 2024. It was a challenging year for EMEA and

Americas headquartered distributors as their revenues declined by 6.5% and 12.8%, respectively, in 2024.

The publication of this update is a continuation of a plan to develop additional research on the electronic component distribution markets. ECIA provides its members and the industry with a wide range of highly valuable research, including detailed sizing of component total available market (TAM) and distribution total available market (DTAM) for the Americas, EMEA, and Asia for selected key categories. In addition, it provides data on the Americas’ Top 50 Authorized Distributors, component lead times, bookings trends, electronics component industry sentiment, best practices for key distribution activities such as environmental compliance, cybersecurity, tariff management, compliance with export regulations, and much more.

Continues on page 32

The Top 50 Worldwide Authorized Distributor research methodology and results

As a standard note regarding the publication of the Top 50 worldwide authorized distributors, the task of identifying and sizing the top authorized distributors around the world presents significant challenges beyond the research developed for the Americas Authorized Distributor data. For example, participation in surveys by industry companies is a well-understood practice (if not always supported) by American and European companies. The same is not true in Asia, where personal relationships and communication are key to gathering helpful information. Surveys have a very low participation rate in Asia. In addition, most companies headquartered in China are private and not easily accessible for communication. However, some major players have gone public in recent years, which sheds valuable light on their activities and revenues. Given these and other issues, the methodology pursued for this research needs to be explained briefly.

1. Surveys were used to gather information for this research, and every effort was made to identify contacts at all companies to invite participation in the survey. As anticipated, the level of participation by companies headquartered in Asia was low. However, a number of companies headquartered in Asia continued to participate in the research.

2. To expand the data captured in this report, extensive research of published financial data for all public companies was pursued.

A number of private companies also provide extremely helpful top-level financial data.

3. Input from major manufacturers and distributors was solicited to both identify top distributors and provide guidance on the revenues of private companies. Roughly 100 companies were identified for consideration in the top 50. Companies were excluded either for falling outside the top 50 or because they were engaged as independent brokers rather than authorized distributors.

4. Finally, web-based secondary research was a source of additional data that supported modeling and analysis used to create estimates in areas where surveys or published data were not available.

The tables and figures presented in this report have been created based on the methodology described above. While the Top 50 distributor revenues returned to growth of 4.8% in 2024, this improvement was almost entirely driven by Asian headquartered distributors, as 22 out of 36 Asian distributors achieved growth in 2024. As a whole, this group of 22 distributors achieved an average growth of 22.4%. Asian distributors experiencing negative growth in 2024 saw revenues decline by an average of 12.9% as a group. Among Americas and EMEA distributors, only six delivered positive growth in 2024. Painting an even more stark picture, among the Americas/EMEA headquartered group of distributors, those achieving growth only represent 8.3% of revenue in the overall group. Every Asian country except Japan and

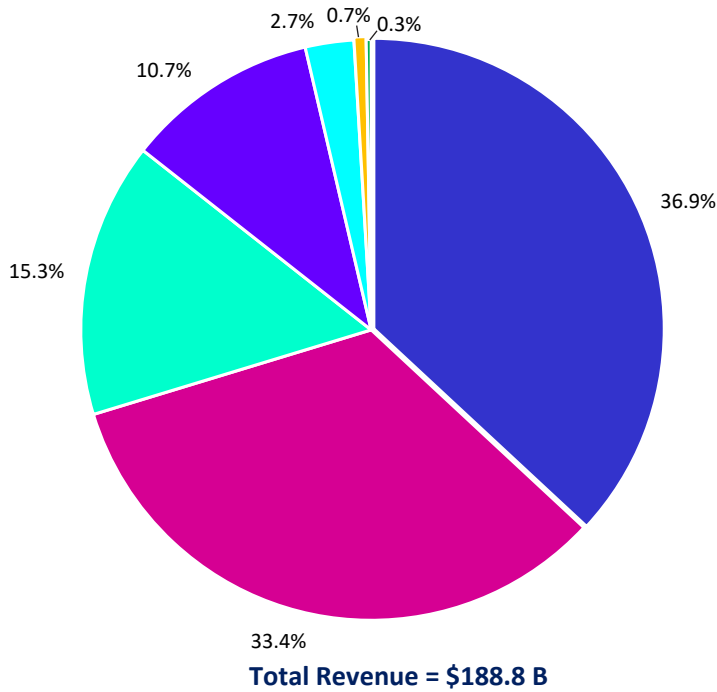
Australia/New Zealand experienced strong, 10%+ growth in 2024. India, South Korea, and Vietnam saw the strongest 2024 growth with revenues expanding by 26.1%, 21.8%, and 19.6%, respectively. China, representing a 62% share of the Asian market, saw booming revenue growth of 18.0%. Revenue in the Americas region declined by 7.8% in 2024. The EMEA market suffered the greatest decline in 2024, with a drop in revenues of 21.2%.

Total worldwide revenue for the Top 50 authorized distributors grew from \$180.2 B in 2023 to \$188.7 B in 2024, an increase of \$8.5 billion. The highest growth in 2024 was accomplished by Shannon Semi, which more than doubled its revenue with over 112% growth. Stellar growth was also achieved by Supreme Electronics, CECport, and WT Microelectronics, with growth of 51.1%, 38.7%, and 36.4%, respectively. Fifteen of the Top 50 distributors saw double-digit growth in 2024. The biggest hit to growth was suffered by Ryoden, with sales slumping by 30.3% in 2024. Semiconductors grew their commanding share of the market to 79.3% in 2024. Passive Components and Computer/Systems categories were the only component categories to see revenue decline in 2024. Growth in end-market revenue was dominated by Computer/Data Processing/Peripherals, Consumer Electronics, and Military/Aerospace/Avionics in 2024. With its 33.8% growth, Computer/Data Processing/Peripherals replaced Industrial Automation as the largest end-market worldwide in 2024.

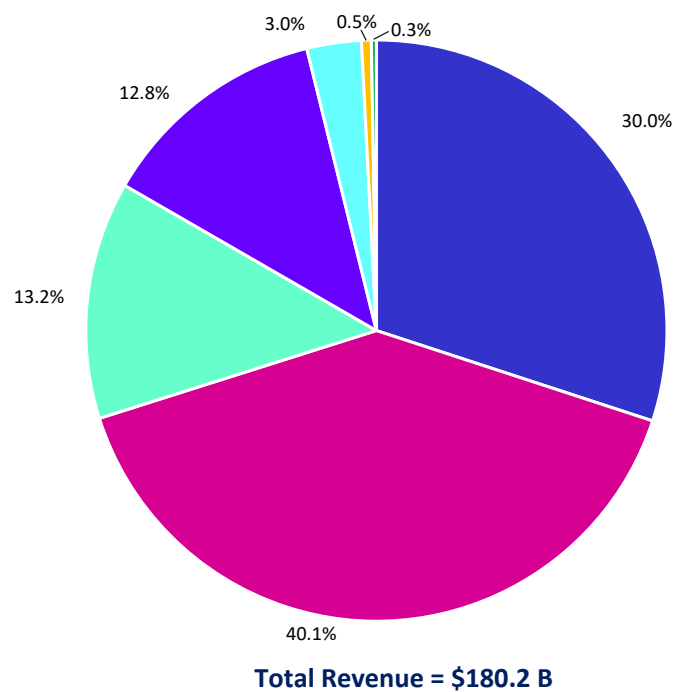
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Revenue Share by Headquarters Location - 2024

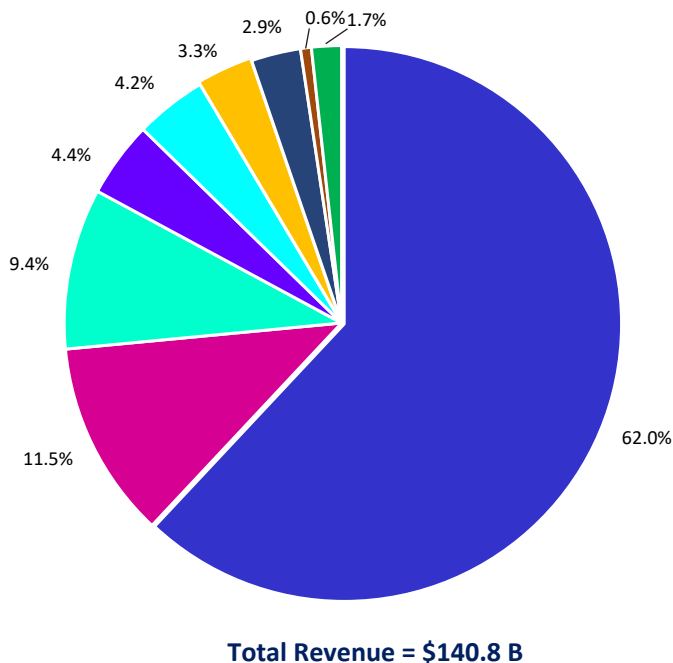


Revenue Share by Headquarters Location - 2023

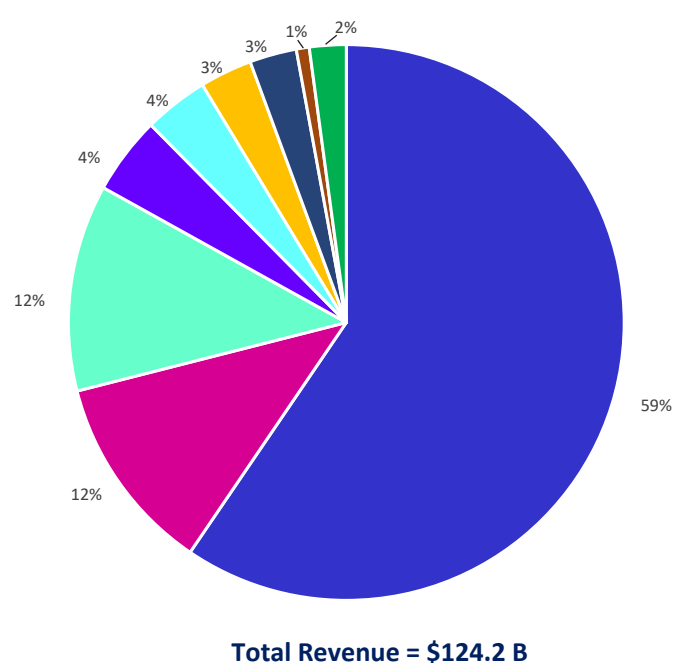


■ Taiwan ■ Americas ■ China ■ Japan ■ Europe ■ South Korea ■ Singapore

Top Revenue Share by Asian Countries - 2024



Top Revenue Share by Asian Countries - 2023



■ Mainland China / Hong Kong ■ Japan ■ India ■ Vietnam ■ Taiwan ■ Malaysia / Singapore ■ South Korea ■ Australia / New Zealand ■ Other Asian Countries

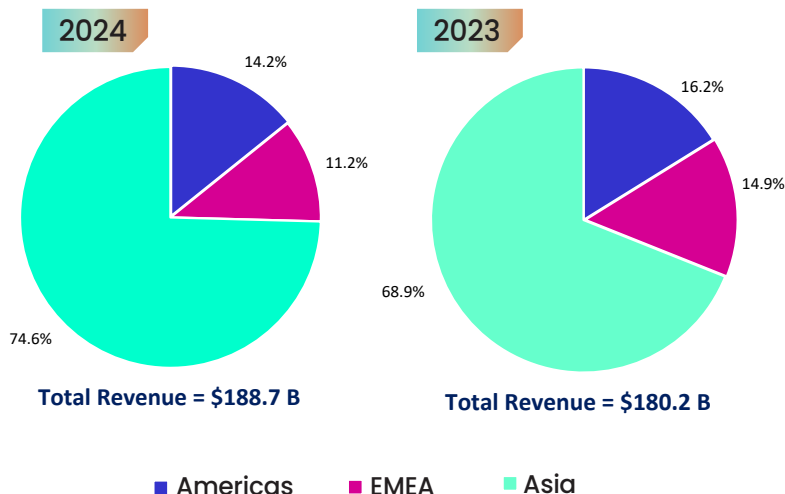


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Top 10 Americas sales

Rank 2024	Company	2024 Worldwide (\$ Millions)	2023 Worldwide (\$ Millions)	Growth 2024/2023 (Percent)	Share of Top 50 Total Sales (Percent)
1	Arrow Electronics	6,411.7	7,954.7	(19.4)	23.9
2	Avnet	5,456.7	6,611.9	(17.5)	20.3
3	TTI Consolidated	4,335.0	4,168.2	4.0	16.1
4	Digi-Key	2,100.0	2,390.0	(12.1)	7.8
5	Future Electronics	1,800.0	2,000.0	(10.0)	6.7
6	Wesco	1,590.0	1,223.6	29.9	5.9
7	RS Group	1,157.4	1,192.5	(2.9)	4.3
8	Heilind Electronics	924.8	947.0	(2.3)	3.4
9	Supreme Electronics	486.0	240.9	101.8	1.8
10	Master Electronics	444.8	402.0	10.6	1.7
	Others	2,153.0	1,998.6	7.7	8.0
	TOTAL TOP 50	26,859.3	29,129.4	(7.8)	100.0

Top 50 Total Revenue Share by Region



Top 10 EMEA sales

Rank 2024	Company	2024 Worldwide (\$ Millions)	2023 Worldwide (\$ Millions)	Growth 2024/2023 (Percent)	Share of Top 50 Total Sales (Percent)
1	Avnet	7,224.0	9,391.9	(23.1)	34.2
2	Arrow Electronics	5,648.1	8,074.9	(30.1)	26.7
3	RS Group	2,294.6	2,228.6	3.0	10.9
4	TTI Consolidated	2,225.0	2,520.3	(11.7)	10.5
5	Future Electronics	1,275.0	1,425.0	(10.5)	6.0
6	Rutronik	855.0	1,230.0	(30.5)	4.0
7	Digi-Key	850.0	1,080.0	(21.3)	4.0
8	Transfer Multisort Elektronik (TME)	280.3	293.1	(4.3)	1.3
9	Nexty Electronics	184.5	215.0	(14.2)	0.9
10	Macnica	93.2	100.6	(7.4)	0.4
	Other	206.9	252.8	(18.1)	1.0
	TOTAL TOP 50	21,136.7	26,812.2	(21.2)	100.0

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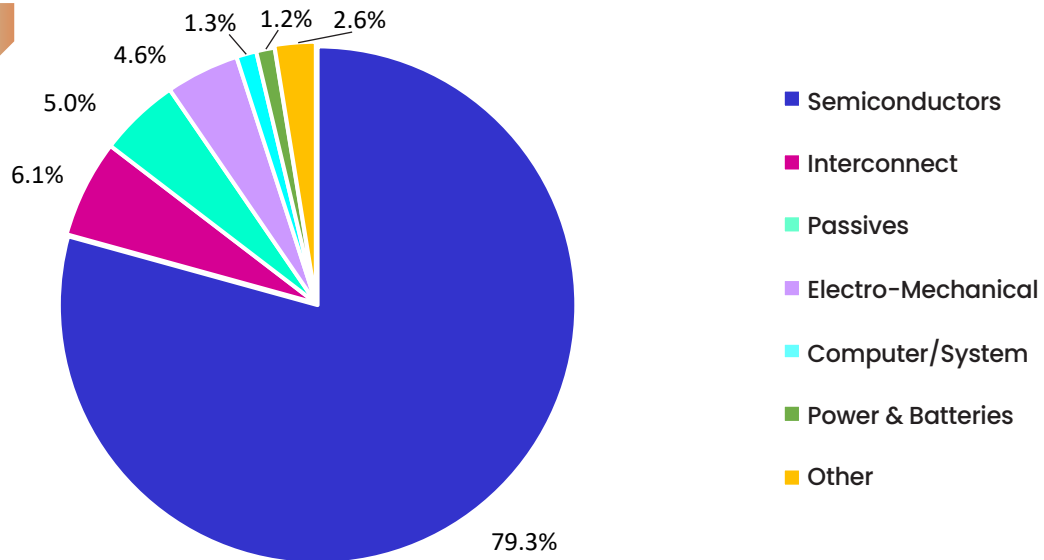
Top 10 Asian sales

Rank 2024	Company	2024 Worldwide (\$ Millions)	2023 Worldwide (\$ Millions)	Growth 2024/2023 (Percent)	Share of Top 50 Total Sales (Percent)
1	WPG	27,162.8	21,267.4	27.7	19.3
2	WT Microelectronics	26,052.0	19,095.9	36.4	18.5
3	Avnet	9,803.9	9,573.4	2.4	7.0
4	Arrow Electronics	7,923.5	9,390.3	(15.6)	5.6
5	Supreme Electronics	6,899.2	4,646.0	48.5	4.9
6	CECport	6,771.4	4,882.3	38.7	4.8
7	Macnica	5,350.3	6,636.7	(19.4)	3.8
8	Nexty Electronics	3,649.0	4,050.0	(9.9)	2.6
9	S.A.S. Dragon	3,516.8	2,830.0	24.3	2.5
10	EDOM Technology	3,462.3	3,379.6	2.4	2.5
	Other	40,159.8	38,467.5	4.4	28.5
	TOTAL TOP 50	140,750.9	124,219.1	13.3	100.0

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Worldwide Revenue Share by Component

2024

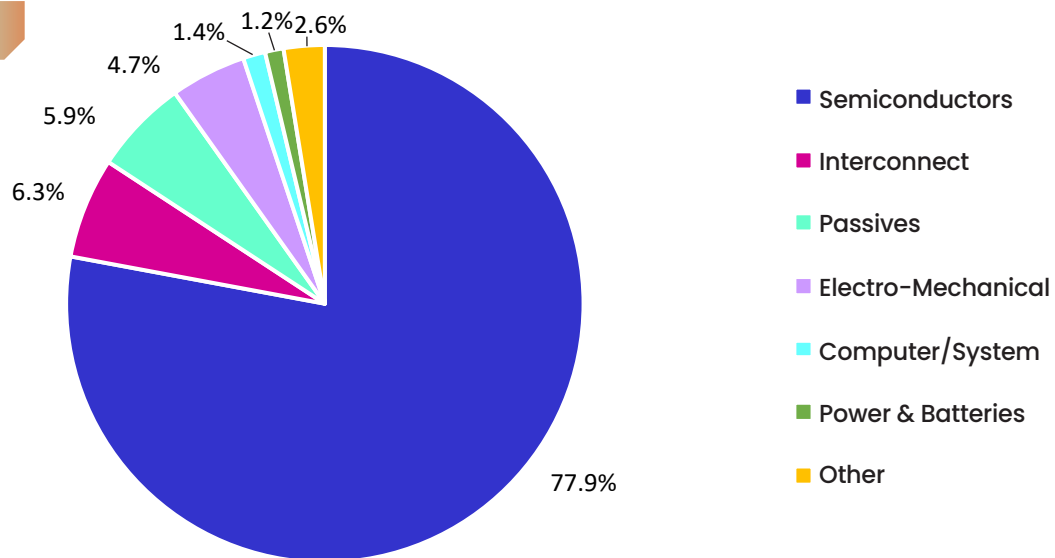


Total Revenue = \$188.7 B

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Worldwide Revenue Share by Component

2023



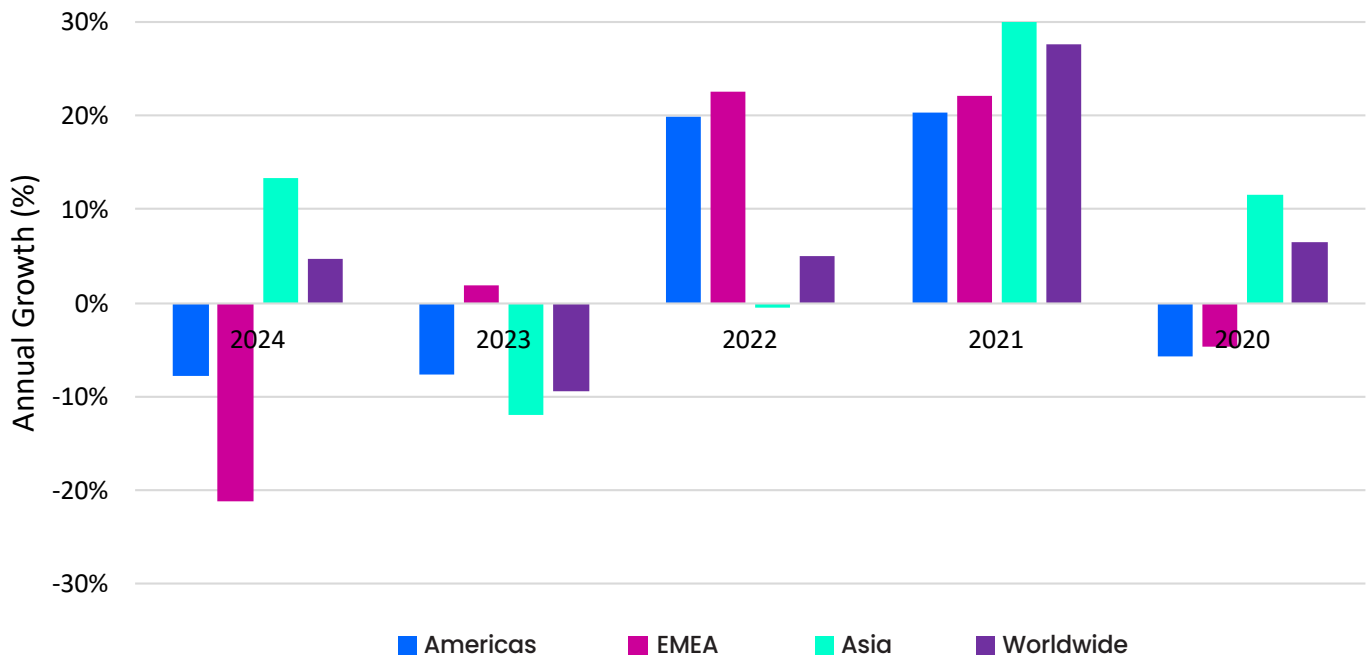
Total Revenue = \$180.2 B

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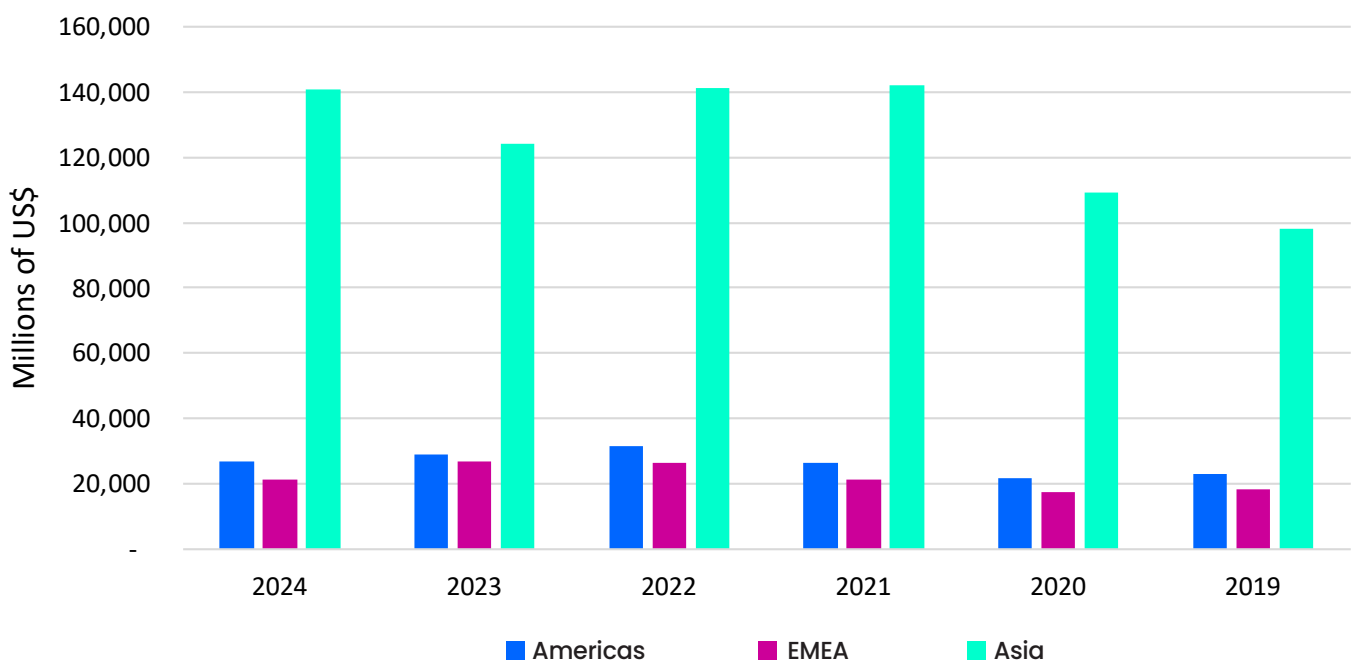


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Top 50 Revenue Growth by Region

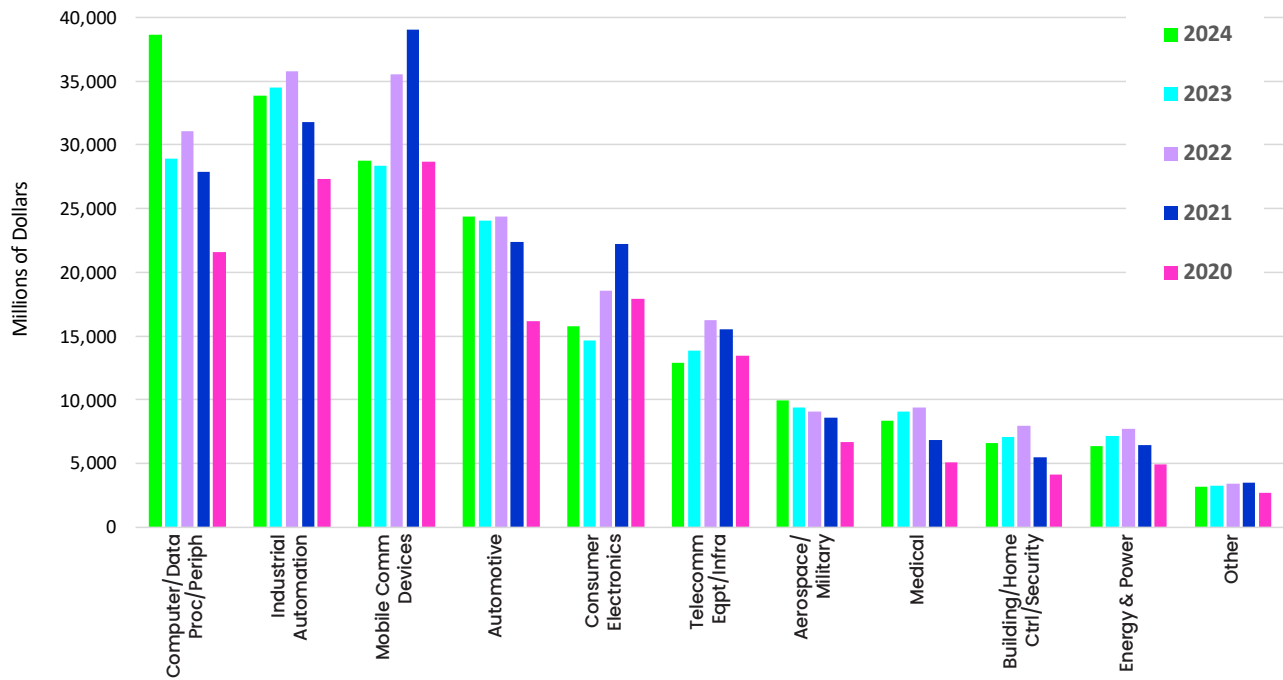


Top 50 Revenue by Region

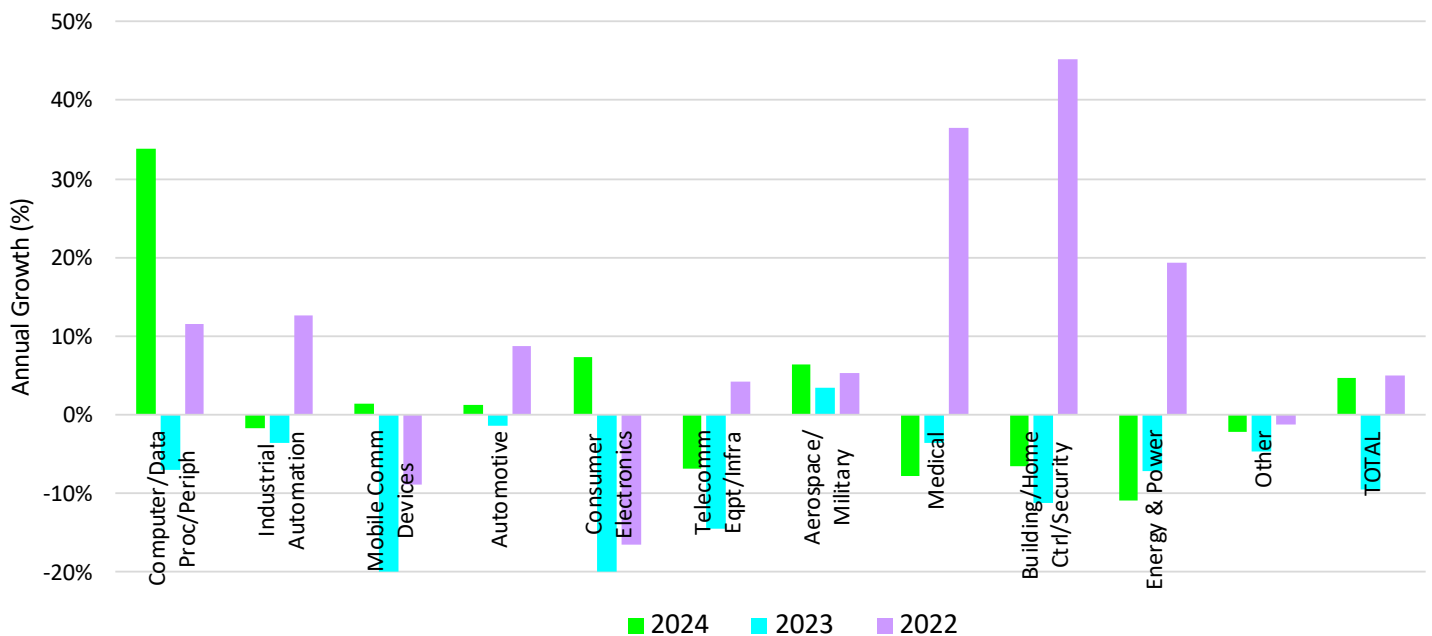


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World Revenue by End Market



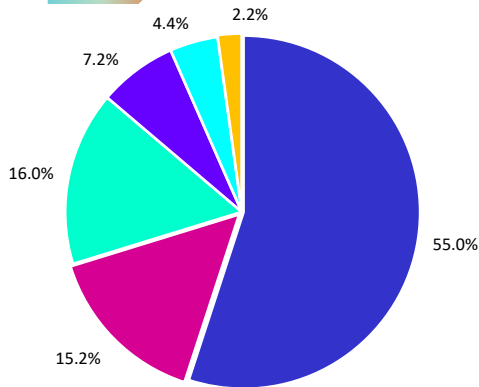
Worldwide Revenue Growth by End Market



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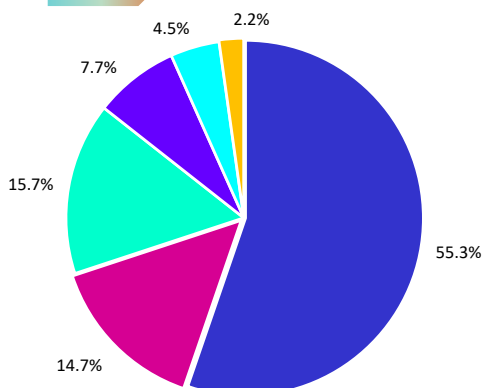
Worldwide Revenue Share by Rank

2024



Total Revenue = \$188.7 B

2023



Total Revenue = \$180.2 B

- Top 5
- Rank 6 to 10
- Rank 11 to 20
- Rank 21 to 30
- Rank 31 to 40
- Rank 41 to 50

Rank	Revenue	Share	Growth
Top 5	103,853.0	55.0%	4.3%
Rank 6 to 10	28,724.5	15.2%	8.7%
Rank 11 to 20	30,142.5	16.0%	6.8%
Rank 21 to 30	13,568.5	7.2%	(2.3%)
Rank 31 to 40	8,318.7	4.4%	3.6%
Rank 41 to 50	4,139.7	2.2%	3.1%
TOTAL	188,746.9	100.0%	4.8%

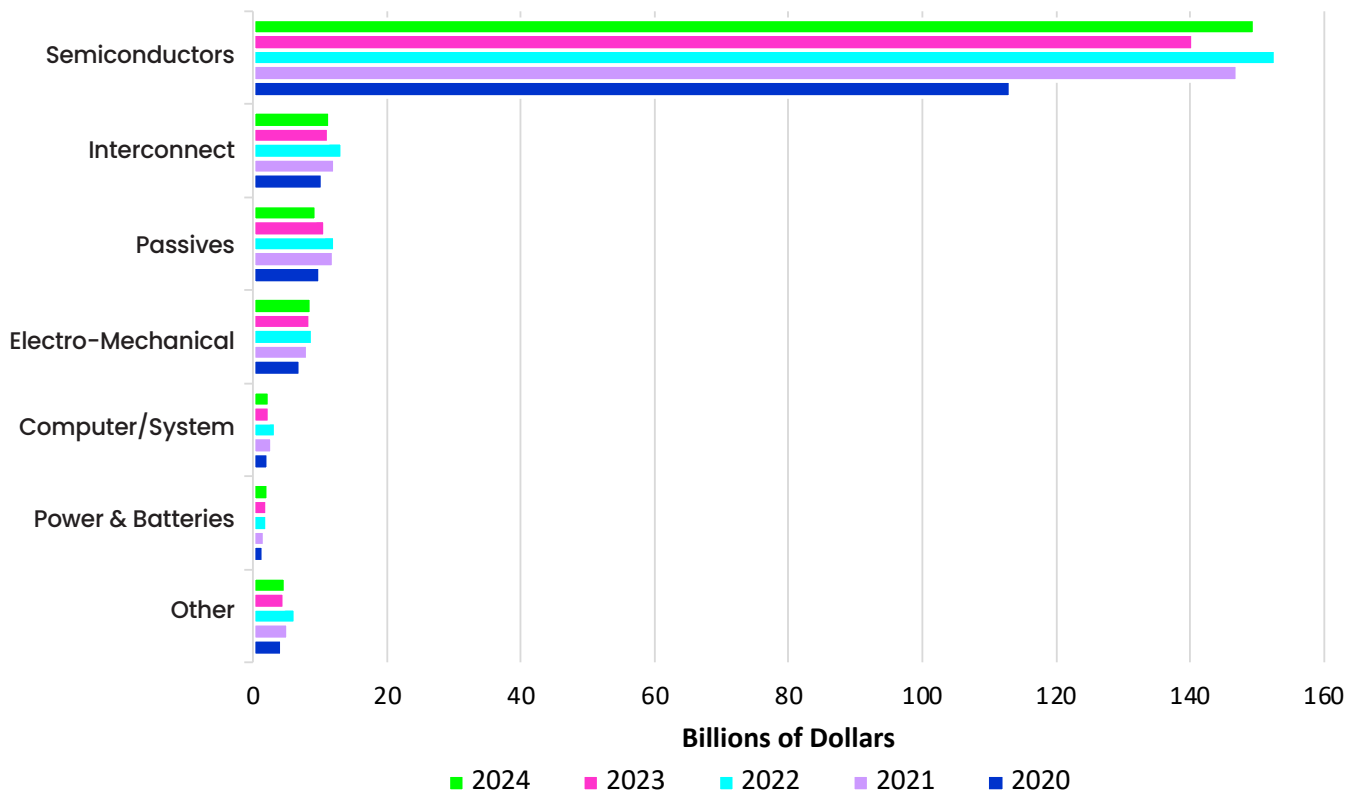
The top five worldwide distributors saw a decline in their share of total worldwide revenues among the Top 50 to 55.0%. The strongest performance among the Top 5 came from WT Microelectronics with an amazing increase of 36.4%. WPG captured the crown as the largest authorized distributor in 2024, with growth of 27.4% catapulting it to \$27.47 billion in revenue. WT Microelectronics moved

into the number 2 position ahead of Avnet and Arrow Electronics. There are a notable number of electronic component distributors with significant revenues that did not achieve a ranking in the Top 50. If it is assumed that the Top 50 account for 90% of all worldwide authorized distribution revenue, the global electronic component authorized distributor market would be estimated at \$210 billion in 2024.

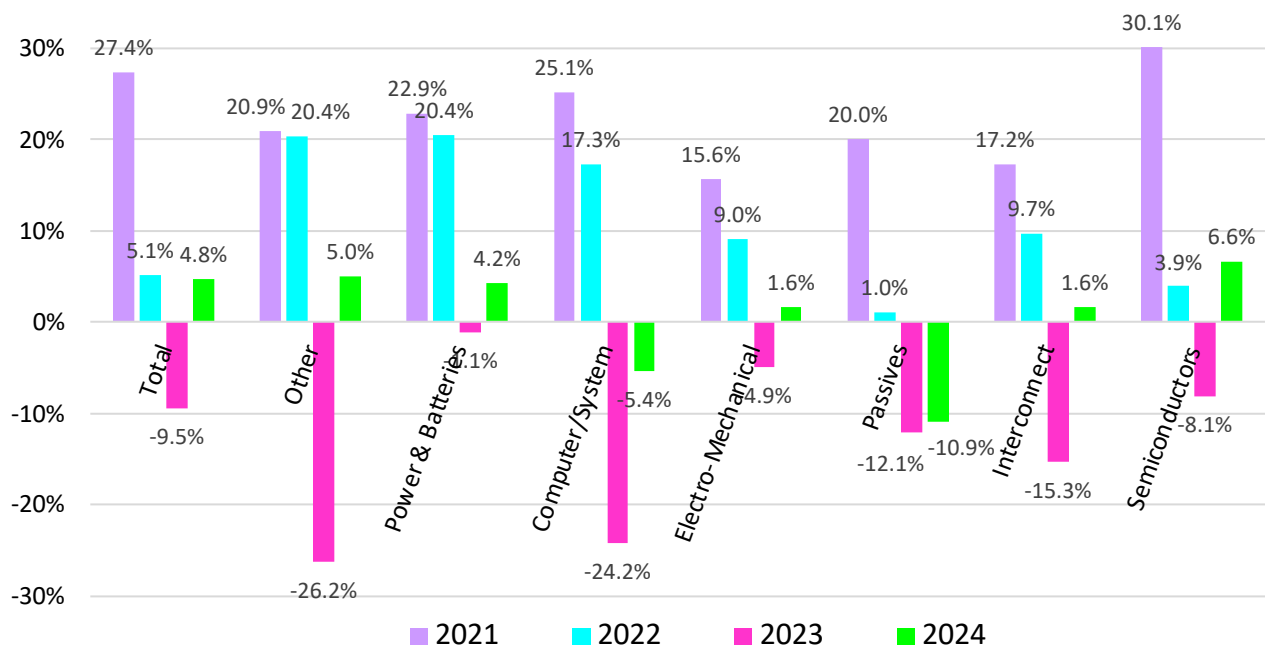
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ECIA Top 50 Global Authorized Distributors Report 2025

Worldwide Top 50 Authorized Distributor Component Revenue



Worldwide Top 50 Authorized Distributor Growth



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ECIA Top 50 Global Authorized Distributors Report 2025

Rank 2024	Rank 2023	Company	Type*	Headquarters	2024 Worldwide (\$ Millions)	Growth 2024/2023 (Percent)	Share of Top 50 Total Sales (Percent)	Sales Share by Region (Percent)		
								Americas	EMEA	Asia
1	3	WPG	1	Taiwan	27,473.2	27.4	14.56	1.0	0.1	98.9
2	4	WT Microelectronics	1	Taiwan	26,052.0	36.4	13.80	0.0	0.0	100.0
3	1	Avnet (1)	1	USA	22,484.5	(12.1)	11.91	24.3	32.1	43.6
4	2	Arrow Electronics, Inc.	1	USA	19,983.3	(21.4)	10.59	32.1	28.3	39.7
5	5	TTI Consolidated (2)	2	USA	7,860.0	(0.5)	4.16	55.2	28.3	16.5
6	8	Supreme Electronics	1	Taiwan	7,385.2	51.1	3.91	6.6	0.0	93.4
7	9	CECport	1	China	6,771.4	38.7	3.59	0.0	0.0	100.0
8	6	Macnica	1	Japan	5,717.9	(17.7)	3.03	4.8	1.6	93.6
9	7	Future Electronics	1	Canada	4,750.0	(8.0)	2.52	37.9	26.8	35.3
10	10	Nexty Electronics (3)	1	Japan	4,100.0	(9.9)	2.17	6.5	4.5	89.0
11	12	RS Group	1	U.K.	3,729.7	0.8	1.98	31.0	61.5	7.4
12	15	S.A.S. Dragon	1	China	3,529.7	24.0	1.87	0.4	0.0	99.6
13	13	EDOM Technology	1	Taiwan	3,526.0	2.8	1.87	1.4	0.4	98.2
14	11	Digi-Key	3	USA	3,500.0	(15.6)	1.85	60.0	24.3	15.7
15	23	Shannon Semi	1	China	3,381.0	112.1	1.79	0.0	0.0	100.0
16	14	Restar Group (4)	2	Japan	3,155.8	(2.7)	1.67	0.1	0.0	99.9
17	17	WeiKeng	1	Taiwan	2,794.3	22.8	1.48	0.0	0.0	100.0
18	18	Techtronics 泰科源	1	China	2,250.0	(0.4)	1.19	0.0	0.0	100.0
19	19	Ryoyo Ryosan	1	Japan	2,167.0	8.9	1.15	3.8	0.0	96.2
20	16	Kanematsu	2	Japan	2,109.0	(16.9)	1.12	0.0	0.0	100.0
21	22	WISEWHEEL / Shenzhen Weishixin Electronics 唯时信	2	China	1,700.0	4.3	0.90	0.0	0.0	100.0
22	29	Wesco	1	USA	1,590.0	29.9	0.84	100.0	0.0	0.0
23	25	Gain Hero / Xinlei Electronics 蓝源实业	1	China	1,450.0	5.1	0.77	0.0	0.0	100.0
24	26	IngDan Innovation (Cogobuy.com 科通芯城)	1	China	1,411.0	12.5	0.75	0.0	0.0	100.0
25	21	Marubun	2	Japan	1,378.9	(20.1)	0.73	0.4	0.3	99.3
26	20	Alltek Technology Corp	1	Taiwan	1,314.2	(26.9)	0.70	0.0	0.0	100.0
27	32	SaMT	2	South Korea	1,272.5	29.1	0.67	0.0	0.0	100.0
28	30	SUNRAY Electronics 新蕾科技	1	China	1,170.1	0.9	0.62	0.0	0.0	100.0
29	28	Heilind Electronics	2	USA	1,146.4	(6.9)	0.61	80.7	5.6	13.7
30	31	Zenitron	4	Taiwan	1,135.4	8.6	0.60	0.0	0.0	100.0
31	35	Wuhan P&S Information Technology 力源信息	1	China	1,089.5	29.5	0.58	0.0	0.0	100.0
32	24	Rutronik	1	Germany	1,070.0	(25.8)	0.57	5.1	79.9	15.0
33	36	Best of Best Holdings 好上好控股 (5)	1	China	1,007.6	23.2	0.53	0.0	0.0	100.0
34	33	Xiamen Holder Electronics 信和达	4	China	925.0	(3.6)	0.49	0.0	0.0	100.0
35	27	Ryoden	1	Japan	868.8	(30.3)	0.46	3.6	1.6	94.8
36	38	Nanjing Sunlord Electronics 南京商络	2	China	839.1	28.6	0.44	0.0	0.0	100.0
37	34	SIIX	1	Japan	769.8	(9.9)	0.41	9.5	4.5	86.0
38	37	Smart-Core Holdings 芯智控股	1	China	595.9	(17.8)	0.32	0.0	0.0	100.0
39	40	Master Electronics	1	USA	593.0	10.0	0.31	75.0	0.0	25.0
40	39	ROAD WELL 路必康	1	China	560.0	(8.2)	0.30	0.0	0.0	100.0
41	41	YITOA / Yingtang Intelligent Control 英唐智控	2	China	558.6	6.2	0.30	0.0	0.0	100.0
42	42	Serial Microelectronics	1	Singapore	519.4	4.0	0.28	0.0	0.0	100.0
43	44	Allcore Group / Quanxin Technology Group	1	China	505.0	9.3	0.27	0.0	0.0	100.0
44	43	Shenzhen Huaxinke Technology (HXK) 华信科	1	China	440.0	(9.3)	0.23	0.0	0.0	100.0
45	45	FDH Electronics	2	USA	423.0	7.4	0.22	89.6	5.8	4.6
46	47	Upstar Technology 博思达	2	China	380.0	7.0	0.20	0.0	0.0	100.0
47	48	bisco industries	1	USA	375.8	13.3	0.20	95.4	0.8	3.8
48	46	Glorison 荣采集团	2	China	335.0	(6.9)	0.18	0.0	0.0	100.0
49	49	Transfer Multisort Elektronik (TME)	3	Poland	302.3	(4.5)	0.16	2.9	92.7	4.4
50	50	Powell Electronics	1	USA	300.7	4.8	0.16	93.2	4.1	2.7
TOTAL					188,746.9	4.8	100.00	14.2	11.2	74.6

ECIA Top 50 Global Authorized Distributors Report 2025

Sales Share by Component (Percent)

	Semiconductor (Active)	Passive Component	Electro-Mechanical	Interconnect	Computer / Systems	Power & Batteries	Other	Offer design services?	Website allows purchase of parts?
	96.4	0.3	0.4	0.5	0.2	2.1	0.1	Y	Y
	100.0	-	-	-	-	-	-	Y	Y
	80.2	5.1	4.4	6.3	2.1	0.5	1.4	Y	Y
	76.0	3.8	3.5	8.7	4.0	1.0	3.0	Y	Y
	20.8	31.3	9.0	32.0	2.4	3.7	0.8	Y	Y
	92.8	3.6	-	-	-	-	3.6	N	N
	98.7	0.5	-	0.4	-	-	0.4	Y	Y
	96.5	-	-	-	-	3.5	-	Y	Y
	72.0	8.0	8.0	8.2	1.0	2.8	-	Y	Y
	83.2	4.4	3.6	5.8	1.0	-	2.0	Y	Y
	1.8	2.1	26.8	14.1	1.0	4.9	49.4	Y	Y
	85.5	5.8	8.0	-	-	-	0.7	Y	N
	98.1	-	-	-	1.9	-	-	Y	Y
	34.6	20.7	13.3	21.5	3.2	6.5	0.2	N	Y
	100.0	-	-	-	-	-	-	N	N
	46.5	1.0	18.0	17.0	4.0	5.0	8.5	N	Y
	95.7	2.0	-	2.3	-	-	-	Y	N
	95.0	5.0	-	-	-	-	-	Y	Y
	74.2	-	19.0	-	-	2.8	4.0	Y	N
	75.3	5.5	9.3	7.4	-	-	2.5	Y	N
	42.0	18.0	9.5	22.0	3.0	-	5.5	Y	Y
	-	-	70.0	10.0	-	-	20.0	Y	Y
	80.0	1.8	-	0.7	11.0	-	6.5	Y	N
	95.0	5.0	-	-	-	-	-	N	N
	100.0	-	-	-	-	-	-	Y	N
	100.0	-	-	-	-	-	-	Y	N
	29.0	17.0	24.0	28.0	2.0	-	-	N	Y
	80.0	-	-	-	-	-	20.0	N	N
	-	5.0	10.0	85.0	-	-	-	Y	Y
	100.0	-	-	-	-	-	-	N	Y
	95.5	3.5	-	1.0	-	-	-	Y	N
	52.3	28.2	11.0	-	8.5	-	-	Y	N
	68.5	5.7	7.2	6.1	3.5	-	9.0	Y	Y
	5.0	69.0	13.0	9.0	3.0	-	1.0	Y	N
	87.6	12.4	-	-	-	-	-	N	N
	57.0	42.8	-	0.2	-	-	-	Y	N
	95.0	-	-	-	-	-	5.0	Y	N
	100.0	-	-	-	-	-	-	Y	Y
	10.5	16.9	26.1	39.0	4.7	-	2.8	Y	Y
	66.0	6.0	10.0	13.0	-	-	5.0	Y	N
	94.0	6.0	-	-	-	-	-	N	N
	87.2	3.0	5.0	2.8	-	-	2.0	N	Y
	83.0	5.0	3.0	2.0	-	-	7.0	Y	N
	60.0	25.0	7.0	8.0	-	-	-	Y	Y
	-	-	49.9	50.1	-	-	-	Y	Y
	85.0	7.0	-	8.0	-	-	-	Y	N
	1.0	20.0	40.0	20.0	1.0	2.0	16.0	Y	Y
	20.0	80.0	-	-	-	-	-	N	Y
	9.1	7.9	8.9	15.6	0.9	8.7	48.8	N	Y
	-	-	10.0	90.0	-	-	-	Y	Y
	79.3	5.0	4.6	6.1	1.3	1.2	2.6		

Top 50 Worldwide Authorized Distributors

The final tables of this report present the complete list of Top 50 Worldwide Authorized Distributors for 2024, along with Top 10 rankings for individual component categories and top sales growth. Revenues for the Top 50 distributors are presented for eight Asian countries that drive a large share of global electronics equipment production: Mainland China/Hong Kong, Taiwan, Japan, Malaysia/Singapore, India, South Korea, Vietnam, and Australia/New Zealand. Continuing its historic dominance,

China accounted for 62.0% of 2024 Asian revenues. The next largest country markets are Taiwan with 11.5% share and Japan with 9.4% share in 2024. The size of the emerging India and Vietnam distribution markets is a common question. Based on the research for this report, the top 50 distributors account for \$5.9 B in India and \$4.1 B in Vietnam in 2024, a continuation of their strong revenue growth.

Average exchange rates used to convert to a common US dollar basis

Currency	2019	2020	2021	2022	2023	2024
Chinese Yuan (¥)	6.904	6.898	6.452	6.725	7.067	7.179
Hong Kong Dollar (HK\$)	7.836	7.756	7.770	7.831	7.819	7.800
Taiwan Dollar (NT\$)	30.892	29.454	27.916	29.762	31.133	32.051
Japanese Yen (¥)	109.02	106.78	109.78	131.37	140.52	151.52
Korean Won (₩)	1,165.7	1,179.2	1,145.1	1,292.2	1,305.4	1,362.4

*Type of Distributor: 1 = Broadline; 2 = Specialized; 3 = High Service/E-Catalog; 4 = Limited Line

- (1) Avnet includes Farnell
- (2) TTI includes Mouser, Sager, RFMW, Symmetry
- (3) Nexty Electronics includes Toyota Tsusho and Tomen
- (4) Restar Group includes UKC Electronics and Restar Electronics
- (5) Best of Best Holdings includes Honestar & AsiaCom Technology Alliance

Continues on page 52

ECIA Top 50 Global Authorized Distributors Report 2025

Top 10 Global Sales by Category

Top 10 distributors by sales growth

Rank 2024	Company	2024 Worldwide (\$ Millions)	2023 Worldwide (\$ Millions)	Sales Growth 2024/2023 (Percent)	Share of Top 50 Total Sales
1	Shannon Semi	3,381.0	1,594.4	112.1	1.8
2	Supreme Electronics	7,385.2	4,886.9	51.1	3.9
3	CECport	6,771.4	4,882.3	38.7	3.6
4	WT Microelectronics	26,052.0	19,095.9	36.4	13.8
5	Wesco	1,590.0	1,223.6	29.9	0.8
6	Wuhan P&S Information Technology 力源信息	1,089.5	841.1	29.5	0.6
7	SaMT	1,272.5	985.9	29.1	0.7
8	Nanjing Sunlord Electronics 南京商络	839.1	652.6	28.6	0.4
9	WPG	27,473.2	21,570.8	27.4	14.6
10	S.A.S. Dragon	3,529.7	2,845.7	24.0	1.9
	Other	109,363.3	121,581.9	(10.0)	57.9
	TOTAL	188,746.9	180,161.1	4.8	100.0

Top 10 semiconductor (active) sales

Rank 2024	Company	2024 Worldwide (\$ Millions)	2023 Worldwide (\$ Millions)	Growth 2024/2023 (Percent)	Share of Top 50 Total Sales (Percent)
1	WPG	26,484.2	20,794.3	27.4	17.7
2	WT Microelectronics	26,052.0	19,095.9	36.4	17.4
3	Avnet	18,032.6	21,101.2	(14.5)	12.1
4	Arrow Electronics	15,187.3	19,954.6	(23.9)	10.1
5	Supreme Electronics	6,852.0	4,452.8	53.9	4.6
6	CECport	6,683.3	4,809.0	39.0	4.5
7	Macnica	5,517.8	6,792.4	(18.8)	3.7
8	EDOM Technology	3,459.0	3,372.4	2.6	2.3
9	Future Electronics	3,420.0	3,615.5	(5.4)	2.3
10	Nexty Electronics	3,411.2	3,867.5	(11.8)	2.3
	Other	34,547.4	32,539.0	6.2	23.1
	TOTAL	149,646.8	140,394.6	6.6	100.0

Top 10 interconnect sales

Rank 2024	Company	2024 Worldwide (\$ Millions)	2023 Worldwide (\$ Millions)	Growth 2024/2023 (Percent)	Share of Top 50 Total Sales (Percent)
1	TTI Consolidated	2,514.1	2,537.6	(0.9)	21.8
2	Arrow Electronics	1,738.5	1,448.9	20.0	15.1
3	Avnet	1,416.5	1,636.9	(13.5)	12.3
4	Heilind Electronics	974.4	984.8	(1.1)	8.5
5	Digi-Key	753.5	740.2	1.8	6.5
6	Restar Group	536.5	584.0	(8.1)	4.7
7	RS Group	527.4	537.5	(1.9)	4.6
8	Future Electronics	389.5	413.2	(5.7)	3.4
9	WISEWHEEL 唯时信	374.0	347.2	7.7	3.2
10	SaMT	356.3	276.1	29.1	3.1
	Other	1,948.1	1,840.6	5.8	16.9
	TOTAL	11,528.9	11,347.0	1.6	100.0

Top 10 electro-mechanical sales

Rank 2024	Company	2024 Worldwide (\$ Millions)	2023 Worldwide (\$ Millions)	Growth 2024/2023 (Percent)	Share of Top 50 Total Sales (Percent)
1	Wesco	1,113.0	856.5	29.9	12.8
2	RS Group	998.8	1,004.3	(0.5)	11.5
3	Avnet	989.3	1,048.7	(5.7)	11.4
4	TTI Consolidated	710.6	818.4	(13.2)	8.2
5	Arrow Electronics, Inc.	699.4	921.5	(24.1)	8.1
6	Restar Group	568.1	551.6	3.0	6.6
7	Digi-Key	464.7	456.5	1.8	5.4
8	Ryoyo Ryosan	411.7	365.2	12.7	4.8
9	Future Electronics	380.0	413.2	(8.0)	4.4
10	SaMT	305.4	216.9	40.8	3.5
	Other	2,023.6	1,873.5	8.0	23.4
	TOTAL	8,664.6	8,526.3	1.6	100.0

Top 10 computer/system/other product sales

Rank 2024	Company	2024 Worldwide (\$ Millions)	2023 Worldwide (\$ Millions)	Growth 2024/2023 (Percent)	Share of Top 50 Total Sales (Percent)
1	Arrow Electronics	799.3	1,016.8	(21.4)	33.7
2	Avnet	472.2	230.2	105.1	19.9
3	TTI Consolidated	192.5	220.8	(12.9)	8.1
4	Gain Hero / Xinlei Electronics 蓝源实业	159.5	165.6	(3.7)	6.7
5	Restar Group	126.2	129.8	(2.7)	5.3
6	Digi-Key	111.7	190.7	(41.4)	4.7
7	Rutronik	91.4	152.9	(40.2)	3.9
8	EDOM Technology	66.9	58.3	14.7	2.8
9	WPG	54.9	64.7	(15.1)	2.3
10	WISEWHEEL 唯时信	51.0	53.8	(5.2)	2.1
	Other	246.8	224.3	10.0	10.4
	TOTAL	2,372.4	2,507.9	(5.4)	100.0

Top 10 power & batteries sales

Rank 2024	Company	2024 Worldwide (\$ Millions)	2023 Worldwide (\$ Millions)	Growth 2024/2023 (Percent)	Share of Top 50 Total Sales (Percent)
1	WPG	576.9	431.4	33.7	26.6
2	TTI Consolidated	287.3	297.2	(3.3)	13.2
3	Digi-Key	228.9	266.6	(14.2)	10.5
4	Macnica	200.1	152.8	31.0	9.2
5	Arrow Electronics	199.8	254.2	(21.4)	9.2
6	RS Group	182.0	194.2	(6.3)	8.4
7	Restar Group	157.8	162.2	(2.7)	7.3
8	Future Electronics	133.0	155.0	(14.2)	6.1
9	Avnet	112.4	76.7	46.5	5.2
10	Ryoyo Ryosan	60.7	59.7	1.6	2.8
	Other	33.8	34.5	(1.9)	1.6
	TOTAL	2,172.8	2,084.5	4.2	100.0

Top 10 passive component sales

Rank 2024	Company	2024 Worldwide (\$ Millions)	2023 Worldwide (\$ Millions)	Growth 2024/2023 (Percent)	Share of Top 50 Total Sales (Percent)
1	TTI Consolidated	2,458.6	2,515.7	(2.3)	25.8
2	Avnet	1,146.7	1,406.7	(18.5)	12.0
3	Arrow Electronics	759.4	1,188.4	(36.1)	8.0
4	Digi-Key	725.3	816.7	(11.2)	7.6
5	Xiamen Holder Electronics 信和达	638.3	691.2	(7.7)	6.7
6	Future Electronics	380.0	516.5	(26.4)	4.0
7	Nanjing Sunlord Electronics 南京商络	359.2	297.4	20.8	3.8
8	WISEWHEEL 唯时信	306.0	326.0	(6.1)	3.2
9	Rutronik	301.4	435.5	(30.8)	3.2
10	Glorison 荣采集团	268.0	295.2	(9.2)	2.8
	Other	2,179.3	2,201.7	(1.0)	22.9
	TOTAL	9,522.0	10,691.0	(10.9)	100.0

ECIA Top 50 Global Authorized Distributors Report 2025

Top 50 Asian Authorized Distributors

Continues on page 60

Rank 2024	Company	2024 Asia Total (\$ Millions)	Growth 2024/2023 (Percent)	Share of Top 50 Total Sales (Percent)	2024 Revenue (\$ Millions)								
					Mainland China / Hong Kong	Taiwan	Japan	South Korea	India	Vietnam	Malaysia / Singapore	Australia / New Zealand	Other Asian Countries
1	WPG	27,162.8	27.7	19.30	20,604.9	3,022.1	380.3	488.9	1,358.1	597.6	461.8	-	249.1
2	WT Microelectronics	26,052.0	36.5	18.51	14,328.6	3,517.0	-	1,849.7	1,875.7	1,901.8	2,032.1	-	547.1
3	Avnet	9,803.9	2.4	6.97	4,313.7	1,705.9	1,323.5	343.1	647.1	509.8	441.2	235.3	284.3
4	Arrow Electronics	7,924.2	(15.6)	5.63	4,033.7	998.4	499.2	229.8	633.9	419.9	404.1	364.5	340.7
5	Supreme Electronics	6,899.2	48.5	4.90	5,624.3	1,234.7	-	-	-	-	40.2	-	-
6	CECport	6,772.7	38.7	4.81	4,870.0	1,462.6	-	-	-	-	440.1	-	-
7	Macnica	5,350.3	(19.4)	3.80	1,455.5	323.9	2,813.3	69.6	69.5	40.8	211.7	0.4	365.6
8	Nexxy Electronics	3,649.0	(9.9)	2.59	948.7	339.4	1,386.6	124.1	419.6	-	259.1	-	171.5
9	S.A.S. Dragon	3,516.8	24.3	2.50	3,376.1	67.0	-	-	1.7	21.0	33.8	-	17.4
10	EDOM Technology	3,462.3	2.4	2.46	1,914.6	938.3	27.7	62.3	176.6	58.9	242.4	-	41.5
11	Shannon Semi	3,381.0	112.1	2.40	3,381.0	-	-	-	-	-	-	-	-
12	Restar Group	3,153.8	(2.7)	2.24	536.2	220.8	2,050.0	126.2	-	110.4	78.8	-	31.5
13	WeiKeng	2,794.3	22.8	1.99	2,245.4	394.2	-	-	-	-	154.7	-	-
14	Techtronics 泰科源	2,250.0	(0.4)	1.60	2,171.3	-	-	-	-	-	78.8	-	-
15	Kanematsu	2,109.0	(16.9)	1.50	305.8	168.7	1,229.5	86.5	105.5	94.9	61.2	-	56.9
16	Ryoyo Ryosan	2,084.6	8.9	1.48	498.4	114.7	1,188.6	20.9	57.8	-	141.8	-	62.6
17	WISEWHEEL / Shenzhen Weishixin Electronics 唯时信	1,700.0	4.3	1.21	1,700.0	-	-	-	-	-	-	-	-
18	Future Electronics	1,675.0	(3.7)	1.19	871.0	127.3	90.5	70.4	110.6	83.8	259.6	62.0	-
19	Gain Hero / Xinlei Electronics 蓝源实业	1,450.0	5.1	1.03	797.5	253.8	145.0	-	108.8	-	145.0	-	-
20	IngDan Innovation (Cogobuy.com 科通芯城)	1,411.0	12.5	1.00	1,368.7	-	-	-	-	-	42.3	-	-
21	Marubun	1,368.9	(20.1)	0.97	95.8	109.5	965.1	150.6	-	-	27.4	-	20.5
22	Alltek Technology Corp	1,314.2	(26.9)	0.93	657.1	579.6	-	-	-	-	56.5	-	21.0
23	TTI Consolidated	1,300.0	7.1	0.92	494.0	65.0	78.0	208.0	130.0	26.0	169.0	104.0	26.0
24	SaMT	1,272.5	29.1	0.90	455.6	43.3	-	660.4	-	81.4	-	-	31.8
25	SUNRAY Electronics 新蕾科技	1,170.1	0.9	0.83	1,170.1	-	-	-	-	-	-	-	-
26	Zenitron	1,135.9	8.6	0.81	961.8	114.0	11.4	-	-	-	22.7	-	26.1
27	Wuhan P&S Information Technology 力源信息	1,089.5	29.5	0.77	1,013.2	43.6	-	-	-	-	21.8	-	10.9
28	Best of Best Holdings 好上好控股	1,007.6	23.2	0.72	929.0	48.4	-	-	-	-	30.2	-	-
29	Xiamen Holder Electronics 信和达	925.0	(3.6)	0.66	925.0	-	-	-	-	-	-	-	-
30	Nanjing Sunlord Electronics 南京商络	839.2	28.6	0.60	838.3	0.8	-	-	-	-	-	-	0.1
31	Ryoden	823.8	(31.3)	0.59	98.9	29.7	665.6	-	-	9.9	14.8	-	4.9
32	SIIX	662.0	(10.0)	0.47	199.9	127.1	215.2	-	-	41.7	47.0	-	31.1
33	Smart-Core Holdings 芯智控股	596.0	(17.8)	0.42	534.5	-	0.8	-	-	-	59.6	-	1.2
34	ROAD WELL 路必康	560.0	(8.2)	0.40	532.0	-	-	-	-	-	28.0	-	-
35	YITOA / Yingtang Intelligent Control 英唐智控	558.6	6.2	0.40	558.6	-	-	-	-	-	-	-	-
36	Digi-Key	550.0	(18.6)	0.39	181.5	33.0	82.5	55.0	55.0	8.3	52.3	44.0	38.5
37	Serial Microelectronics	519.4	4.0	0.37	314.8	21.3	4.2	28.6	46.7	31.2	51.9	-	20.8
38	Allcore Group / Quanxin Technology Group	505.0	9.3	0.36	441.9	30.3	-	-	-	12.6	20.2	-	-
39	Shenzhen Huaxinke Technology (HXK) 华信科	440.0	(9.3)	0.31	440.0	-	-	-	-	-	-	-	-
40	Upstar Technology 博思达	380.0	7.0	0.27	380.0	-	-	-	-	-	-	-	-
41	Glorison 荣采集团	335.0	(6.9)	0.24	281.4	20.1	-	-	33.5	-	-	-	-
42	RS Group	277.7	(0.1)	0.20	41.1	26.1	41.9	14.2	12.2	6.4	16.1	78.0	41.7
43	Rutronik	160.0	(1.2)	0.11	105.6	8.0	-	8.0	16.0	4.8	16.0	-	1.6
44	Heilind Electronics	157.4	(14.9)	0.11	109.7	23.6	-	0.8	10.2	1.1	11.6	-	0.3
45	Master Electronics	148.3	8.2	0.11	100.8	-	-	-	-	-	47.4	-	-
46	FDH Electronics	19.5	(1.0)	0.01	7.6	-	-	8.0	-	-	3.9	-	-
47	bisco industries	14.3	66.4	0.01	1.8	0.9	0.8	0.8	1.9	0.9	0.9	1.9	4.3
48	Transfer Multisort Elektronik (TME)	13.2	(12.4)	0.01	13.2	-	-	-	-	-	-	-	-
49	Powell Electronics	8.1	(30.48)	0.01	8.1	-	-	-	-	-	-	-	-
50	Wesco	-	-	-	-	-	-	-	-	-	-	-	-
TOTAL		140,753.1	13.3	100.00	87,236.4	16,212.7	13,199.6	4,605.7	5,870.3	4,063.1	6,225.9	890.1	2,449.1

ECIA Top 50 Global Authorized Distributors Report 2025

Top 10 mainland China / Hong Kong sales

Rank 2024	Company	2024 China Total (\$ Millions)	Growth 2024/2023 (Percent)	Share of Top 50 Total Sales (Percent)
1	WPG	20,604.9	26.9	23.62
2	WT Microelectronics	14,328.6	38.6	16.43
3	Supreme Electronics	5,624.3	55.6	6.45
4	CECport	4,870.0	38.7	5.58
5	Avnet	4,313.7	(3.7)	4.94
6	Arrow Electronics	4,033.7	(17.0)	4.62
7	Shannon Semi	3,381.0	112.1	3.88
8	S.A.S. Dragon	3,376.1	23.3	3.87
9	WeiKeng	2,245.4	20.9	2.57
10	Techtronics 泰科源	2,171.3	(0.4)	2.49
	Other	22,287.6	(0.9)	25.55
TOTAL TOP 50		87,236.4	18.0	100.00

Top 10 Taiwan sales

Rank 2024	Company	2024 Taiwan (\$ Millions)	Growth 2024/2023 (Percent)	Share of Top 50 Total Sales (Percent)
1	WT Microelectronics	3,517.0	38.6	21.69
2	WPG	3,022.1	26.9	18.64
3	Avnet	1,705.9	(3.7)	10.52
4	CECport	1,462.6	38.7	9.02
5	Supreme Electronics	1,234.7	55.6	7.62
6	Arrow Electronics	998.4	(17.0)	6.16
7	EDOM Technology	938.3	0.8	5.79
8	Alltek Technology Corp	579.6	(33.4)	3.57
9	WeiKeng	394.2	20.9	2.43
10	Nexty Electronics	339.4	(21.9)	2.09
	Other	2,020.7	(3.6)	12.46
TOTAL TOP 50		16,212.7	13.2	100.00

Top 10 Japan sales

Rank 2024	Company	2024 Japan (\$ Millions)	Growth 2024/2023 (Percent)	Share of Top 50 Total Sales (Percent)
1	Macnica	2,813.3	(30.4)	21.31
2	Restar Group	2,050.0	1.2	15.53
3	Nexty Electronics	1,386.6	(2.2)	10.50
4	Avnet	1,323.5	12.4	10.03
5	Kanematsu	1,229.5	(16.5)	9.32
6	Ryoyo Ryosan	1,188.6	15.4	9.00
7	Marubun	965.1	(19.5)	7.31
8	Ryoden	665.6	(33.3)	5.04
9	Arrow Electronics	499.2	(16.9)	3.78
10	WPG	380.3	37.5	2.88
	Other	697.8	(0.6)	5.29
TOTAL TOP 50		13,199.6	(11.7)	100.00

Top 10 Malaysia / Singapore sales

Rank 2024	Company	2024 Malaysia/ Singapore (\$ Millions)	Growth 2024/2023 (Percent)	Share of Top 50 Total Sales (Percent)
1	WT Microelectronics	2,032.1	29.8	32.64
2	WPG	461.8	27.7	7.42
3	Avnet	441.2	0.2	7.09
4	CECport	440.1	38.7	7.07
5	Arrow Electronics	404.1	(13.9)	6.49
6	Future Electronics	259.6	(6.7)	4.17
7	Nexty Electronics	259.1	(8.6)	4.16
8	EDOM Technology	242.4	37.9	3.89
9	Macnica	211.7	(7.4)	3.40
10	TTI Consolidated	169.0	(12.9)	2.71
	Other	1,304.9	0.0	20.96
TOTAL TOP 50		6,225.9	10.8	100.00

Top 10 India sales

Rank 2024	Company	2024 India (\$ Millions)	Growth 2024/2023 (Percent)	Share of Top 50 Total Sales (Percent)
1	WT Microelectronics	1,875.7	19.8	31.95
2	WPG	1,358.1	275.6	23.14
3	Avnet	647.1	46.9	11.02
4	Arrow Electronics	633.9	35.1	10.80
5	Nexty Electronics	419.6	48.0	7.15
6	EDOM Technology	176.6	0.5	3.01
7	TTI Consolidated	130.0	(33.0)	2.21
8	Future Electronics	110.6	(60.3)	1.88
9	Gain Hero / Xinlei Electronics 蓝源实业	108.8	(34.3)	1.85
10	Kanematsu	105.5	43.2	1.80
	Other	304.5	17.0	5.19
TOTAL TOP 50		5,870.3	26.1	100.00

Top 10 South Korea sales

Rank 2024	Company	2024 South Korea (\$ Millions)	Growth 2024/2023 (Percent)	Share of Top 50 Total Sales (Percent)
1	WT Microelectronics	1,849.7	34.5	40.16
2	SaMT	660.4	27.6	14.34
3	WPG	488.9	43.7	10.62
4	Avnet	343.1	8.6	7.45
5	Arrow Electronics	229.8	(12.5)	4.99
6	TTI Consolidated	208.0	22.5	4.52
7	Marubun	150.6	(12.1)	3.27
8	Restar Group	126.2	2.4	2.74
9	Nexty Electronics	124.1	(7.2)	2.69
10	Kanematsu	86.5	(14.9)	1.88
	Other	338.5	24.8	7.35
TOTAL TOP 50		4,605.7	21.8	100.00

Top 10 Vietnam sales

Rank 2024	Company	2024 Vietnam (\$ Millions)	Growth 2024/2023 (Percent)	Share of Top 50 Total Sales (Percent)
1	WT Microelectronics	1,901.8	40.3	46.81
2	WPG	597.6	27.7	14.71
3	Avnet	509.8	6.5	12.55
4	Arrow Electronics	419.9	(12.2)	10.34
5	Restar Group	110.4	13.5	2.72
6	Kanematsu	94.9	(11.0)	2.34
7	Future Electronics	83.8	14.6	2.06
8	SaMT	81.4	44.9	2.00
9	EDOM Technology	58.9	(41.9)	1.45
10	SIIX	41.7	(8.5)	1.03
	Other	162.9	18.9	4.01
TOTAL TOP 50		4,063.1	19.6	100.00

Top 8 Australia /New Zealand sales

Rank 2024	Company	2024 Australia/ New Zealand Total (\$ Millions)	Growth 2024/2023 (Percent)	Share of Top 50 Total Sales (Percent)
1	Arrow Electronics	364.5	(15.5)	40.95
2	Avnet	235.3	6.9	26.44
3	TTI Consolidated	104.0	22.5	11.68
4	RS Group	78.0	0.2	8.77
5	Future Electronics	62.0	(11.0)	6.96
6	Digi-Key	44.0	(7.0)	4.94
7	bisco industries	1.9	66.4	0.21
8	Macnica	0.4	(76.3)	0.04
	Others	-	-	-
TOTAL TOP 50		890.1	(4.7)	100.00