## **TPC Semiconductor Market Survey**

October/November 2023

#### TPC October/November 2023 Survey Summary

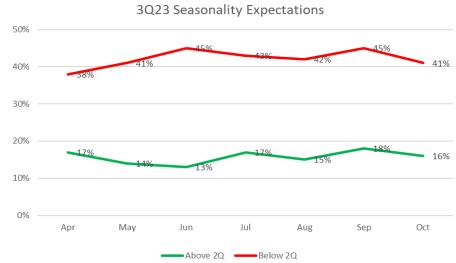
Survey Date: 11/10-13 Respondents: ~9,100 Location: Worldwide (~80% Asia) Who: Active Electronics Industry Professionals Response Composition (multiple choices): Industrial 39%, Auto 23%, Comm 18%, Computing 22%, Mobile 28%, Data Ctr 21%, Other 16%

- We recently completed our monthly survey (~7,200 respondents) which saw decreases for how C3Q's outlook finished, but little change for C4Q's outlook. The bookings for C4Q also showed slight improvements. Our initial C1Q24 survey results shows slightly improved outlook vs. C1Q of last year. Inventory levels for high demand parts remained little changed. We continue to believe these results are indications of the supply chain being at the bottom and inventories are beginning to become normalized. We believe we are slowly coming out of the inventory glut, but it will take 2+ quarters to get back to normal and require end demand to also improve from its current level.
- The survey showed C3Q23 slightly worse vs. last month with 36% seeing the quarter being better than C2Q compared to 43% previously; while 24% see it as worse vs. 19% last month.
- The survey showed C4Q23 improved vs. last month with 28% seeing the quarter being better than C3Q compared to 17% previously; while 37% see it as worse vs. 41% last month.
- The backlog cancellation expectations (slide 8) reversed downward showing increasing cancellations and pushouts; going below the "positive" trend line for the 1<sup>st</sup> time in 6 months.
- Key product inventory and availability (slide 9) remained roughly the same across all key products and remains at nominal levels.
- Both C3Q and C4Q inventory growth outlook trend (slide 10) showed net inventories continuing to improve.
- Pricing trends (slide 11) for both C3Q and C4Q improved vs. last month's survey.

### C3Q23 Outlook

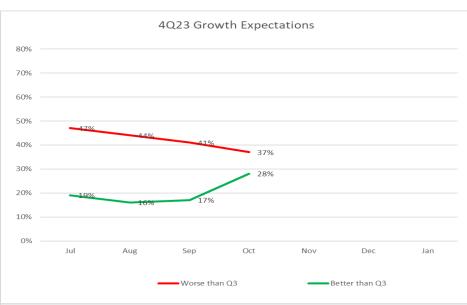




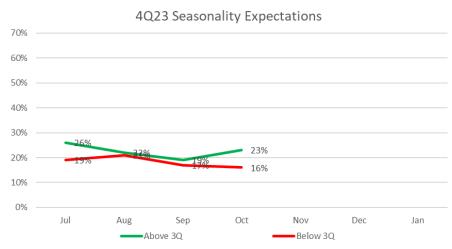


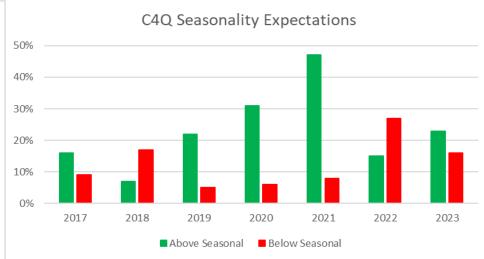


#### C4Q23 Outlook



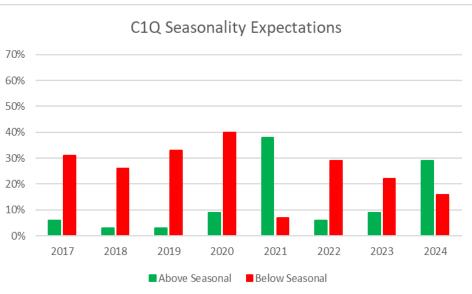






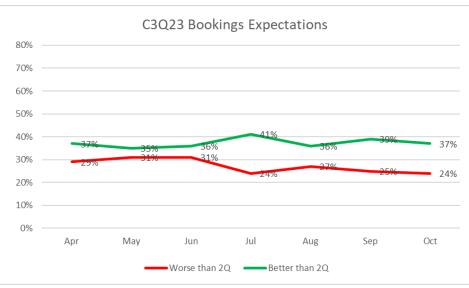
#### C1Q24 Outlook



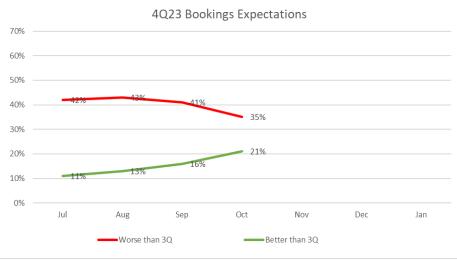




# **Bookings Outlook**



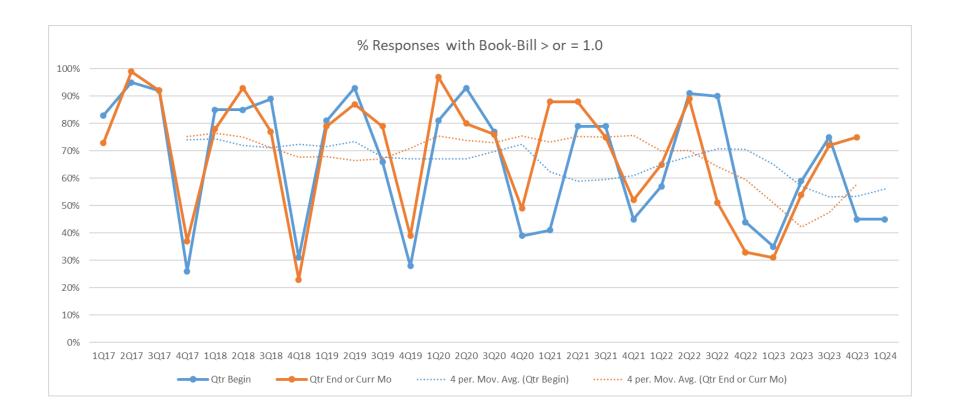






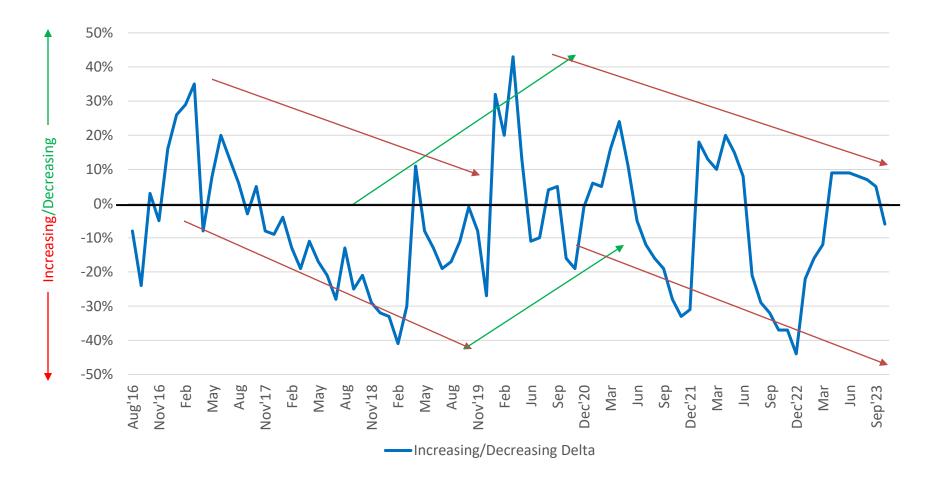
## **Book to Bill History & Trends**

(Calendar quarters)



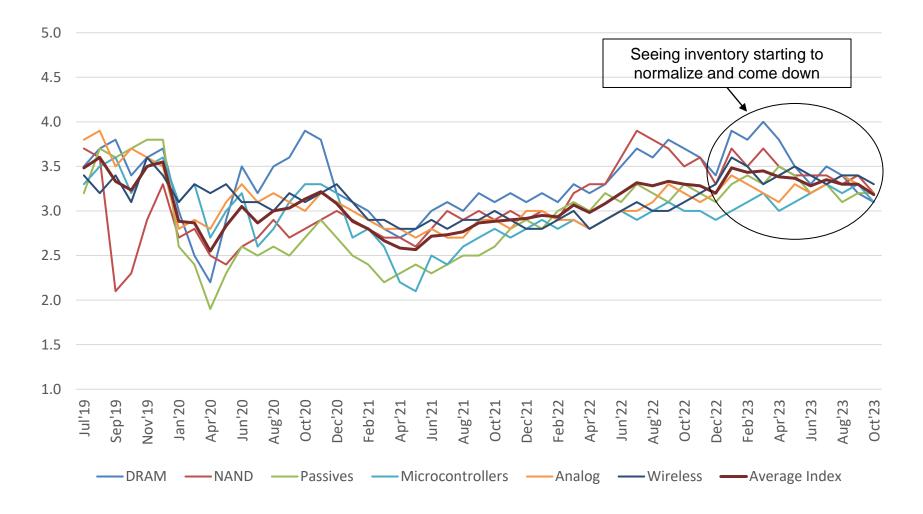
#### Backlog Order Push Outs/Cancellations vs. 30 Days Ago

(Delta between increasing and decreasing cancellations – Higher % is more positive)

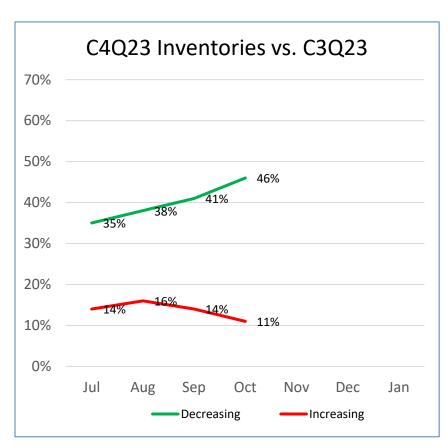


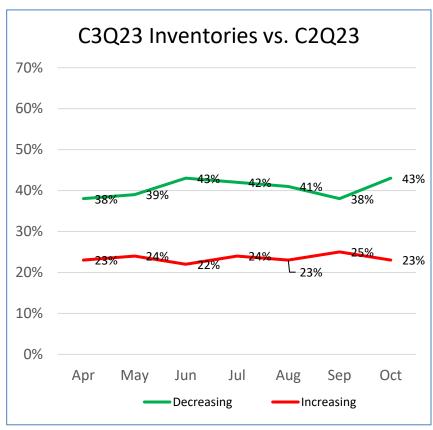
### **Inventory Status**

(Using a scale of 1 to 5 with 1 being extremely low inventory, 3 being the normal amount, and 5 being extremely high; how do you view inventory levels for the following products?)

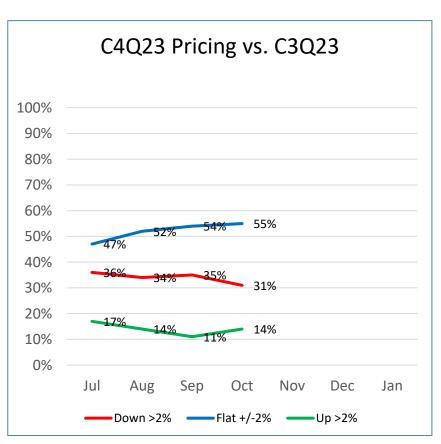


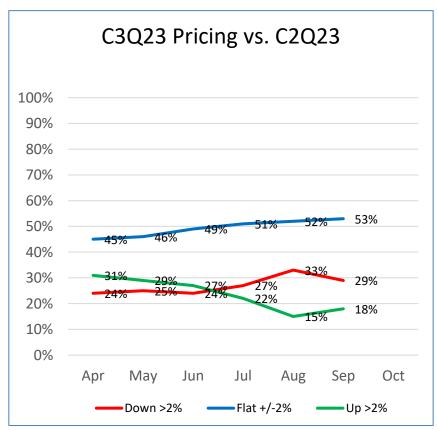
# Q/Q Inventory Growth





# Q/Q Pricing Trends





### Vertical Outlook

